VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE
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Business Registration Certificate No. 0100111948 dated October 22,2013

THE SOCIALIST REPUBLIC OF VIET NAM
Independence – Freedom – Happiness

Hanoi, …. 2014

PROPOSAL TO ANNUAL GENERAL MEETING OF SHAREHOLDERS

"On Remuneration for the Board of Directors and the Supervisory Board in 2014"

Pursuant to Article 43 – Charter on Organization and Operation of Vietnam Joint Stock Commercial Bank for Industry and Trade, the Board of Directors of VietinBank respectfully submits to the Annual General Meeting of Shareholders for approval of remuneration for the Board of Directors, and Supervisory Board in 2014 as follows:

1. Criteria to determine remuneration for the Board of Directors and the Supervisory Board in 2014:

1.1 Key business targets for 2014 presented at the Annual General Meeting of Shareholders, in which profit before tax is expected to be VND 7,280 billion, equivalent to VND 5,678.4 billion of profit after tax.

1.2 Number of members of the Board of Directors and of the Supervisory Board for the period of 2009 – 2014 which has been approved by the other General Meeting of Shareholders, the average actual number of members in 2013 was 11.7 members and expected number of members in 2014 are 13 members.

1.3 Total remuneration in 2013 for members of the Board of Directors and of the Supervisory Board was 0.29% of profit after tax, paid to an average number of members of 11.7.

2. Proposals of the Board of Directors:

The Board of Directors proposes to the Annual General Meeting of Shareholders for the approval of a remuneration amount of 0.33% of profit after tax in 2014 for members of the Board of Directors and the Supervisory Board.

Respectfully submits to the Annual General Meeting of Shareholders.

ON BEHALF OF THE BOARD OF DIRECTORS
BOARD MEMBER AND GENERAL DIRECTOR

(Signed and sealed)

Nguyen Van Thang