



**VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE**

# **CONSOLIDATED FINANCIAL STATEMENTS**

*As at 31 Mar 2025 and for the period then ended*

## TABLE OF CONTENTS

<b><u>CONTENTS</u></b>	<b><u>PAGES</u></b>
CONSOLIDATED STATEMENT OF FINANCIAL POSITION	1 - 3
CONSOLIDATED INCOME STATEMENT	4 - 5
CONSOLIDATED CASH FLOW STATEMENT	6 - 8
GENERAL INFORMATION	9 - 14
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS	15 - 59

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
*As at 31 March 2025*

Unit: VND Million

NO.	ITEMS	Notes	31 Mar 2025	31 Decmeber 2024 (Audited)
<b>A</b>	<b>ASSETS</b>			
<b>I.</b>	<b>Cash, gold, silver and gemstones</b>		<b>11,517,746</b>	<b>11,147,549</b>
<b>II.</b>	<b>Banlances with the State Bank of Vietnam ("the SBV")</b>		<b>13,043,069</b>	<b>34,431,657</b>
<b>III.</b>	<b>Placements with and loans to other credit institutions ("CIs")</b>		<b>406,579,256</b>	<b>378,482,885</b>
1	Placements with other CIs		401,757,806	370,530,038
2	Loans to other CIs		4,821,450	7,952,847
3	Provisions for impairment of loans to other CIs		-	-
<b>IV.</b>	<b>Trading securities</b>	<b>1</b>	<b>3,066,934</b>	<b>2,798,875</b>
1	Trading securities		3,211,458	2,990,692
2	Provisions for impairment of trading securities		(144,524)	(191,817)
	<b>Derivatives financial instruments and other financial assets</b>	<b>2</b>	<b>-</b>	<b>-</b>
<b>VI.</b>	<b>Loans to customers</b>		<b>1,762,190,229</b>	<b>1,685,290,589</b>
1	Loans to customers	3	1,800,459,242	1,721,954,714
2	Provision for credit losses of loans to customers	4	(38,269,013)	(36,664,125)
<b>VII.</b>	<b>Investment securities</b>	<b>5</b>	<b>215,370,170</b>	<b>214,607,153</b>
1	Available -for-sale investment securities		191,116,235	188,557,477
2	Held-to-maturity investment securities		24,769,426	26,635,861
3	Provisions for impairment of investment securities		(515,491)	(586,185)
<b>VIII.</b>	<b>Capital contribution, long-term investments</b>	<b>6</b>	<b>4,071,083</b>	<b>3,933,844</b>
1	Investments in joint ventures		3,843,956	3,706,673
2	Other long-term investments		234,462	234,462
3	Provisions for impairment of long-term investments		(7,335)	(7,291)
<b>IX.</b>	<b>Fixed assets</b>		<b>9,800,697</b>	<b>10,002,157</b>
1	Tangible fixed assets		5,998,739	6,149,216
a.	Cost		17,284,094	17,253,570
b.	Accumulated depreciation		(11,285,355)	(11,104,354)
2	Intangible fix assets		3,801,958	3,852,941
a.	Cost		6,934,231	6,927,826
b.	Accumulated amortisation		(3,132,273)	(3,074,885)
<b>X.</b>	<b>Other assets</b>		<b>44,224,217</b>	<b>44,693,023</b>
1	Other receivables		25,493,675	27,766,899
2	Interest and fee receivables		15,277,618	13,312,631
3	Deferred tax assets		30	4,369
4	Other assets		3,565,696	3,715,565
5	Provisions for impairment of other balance sheet assets		(112,802)	(106,441)
<b>TOTAL ASSETS</b>			<b>2,469,863,401</b>	<b>2,385,387,732</b>

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)**  
*As at 31 March 2025*

*Unit: VND Million*

NO.	ITEMS	Notes	31 Mar 2025	31 Decmeber 2024 (Audited)
<b>B</b>	<b>LIABILITIES AND OWNERS' EQUITY</b>			
<b>I.</b>	<b>Borrowings from the Government and the SBV</b>	<b>7</b>	<b>138,574,667</b>	<b>154,284,104</b>
1	Deposits and borrowings from the Government and the SBV		135,492,062	154,284,104
2	Repos of Government bonds with the State Treasury		3,082,605	-
<b>II.</b>	<b>Deposits and borrowings from other credit institutions</b>	<b>8</b>	<b>309,038,693</b>	<b>276,141,255</b>
1	Deposits from other CIs		290,399,430	253,519,627
2	Borrowings from other CIs		18,639,263	22,621,628
<b>III.</b>	<b>Deposits from customers</b>	<b>9</b>	<b>1,621,227,454</b>	<b>1,606,316,685</b>
	Derivative financial instruments and other financial			
<b>IV.</b>	<b>liabilities</b>	<b>2</b>	<b>532,504</b>	<b>390,841</b>
	Grants, trusted funds and borrowings where the Bank			
<b>IV.</b>	<b>bears risks</b>		<b>2,115,411</b>	<b>2,179,950</b>
<b>V.</b>	<b>Valuable papers issued</b>	<b>10</b>	<b>203,356,202</b>	<b>151,678,090</b>
<b>VI.</b>	<b>Other liabilities</b>	<b>11</b>	<b>41,036,298</b>	<b>45,892,099</b>
1	Accrued fee and interest expenses		21,894,217	21,026,493
2	Deferred tax liabilities		-	-
3	Other payables and liabilities		16,430,692	22,102,187
4	Other provisions		2,711,389	2,763,419
	<b>TOTAL LIABILITIES</b>		<b>2,315,881,229</b>	<b>2,236,883,024</b>
<b>VIII.</b>	<b>Capital and reserves</b>		<b>153,982,172</b>	<b>148,504,708</b>
1.	Contributed capital	<b>13</b>	63,583,999	63,583,999
a.	Charter capital		53,699,917	53,699,917
b.	Capital construction investment		-	-
c.	Share premium		8,974,677	8,974,677
d.	Treasury shares		-	-
e.	Preferred shares		-	-
g.	Other capital		909,405	909,405
2	Reserves		25,314,098	25,316,757
3	Foreign exchange reserves		229,673	243,105
4	Undistributed earnings		63,803,161	58,390,118
5	Non-controlling interests	<b>13</b>	1,051,241	970,729
	<b>TOTAL LIABILITIES AND OWNERS' EQUITY</b>		<b>2,469,863,401</b>	<b>2,385,387,732</b>

**OFF-BALANCE-SHEET ITEMS**

Unit: VND Million

**OFF-BALANCE-SHEET ITEMS**

NO.	ITEMS	Notes	31 Mar 2025	31 Decmeber 2024 (Audited)
1	Credit guarantees	21	15,078,856	15,390,290
2	Foreign exchange commitments	21	767,153,958	804,229,724
	<i>Foreign exchange commitments – buy</i>		5,715,195	6,892,967
	<i>Foreign exchange commitments – sell</i>		5,716,315	6,892,619
	<i>Cross currency swap contracts</i>		755,722,448	790,444,138
	<i>Future transaction commitments</i>		-	-
3	Irrevocable loan commitments		-	-
4	Letters of credit (L/C) commitment	21	64,782,764	66,691,329
5	Other guarantees	21	110,232,483	108,170,999
6	Other commitments	21	76,224,791	63,111,263
7	Uncollected interest income and fees		10,581,870	10,664,189
8	Bad debts written-off		171,322,702	164,411,420
9	Other properties and valuable papers		133,344,794	132,970,869

Hanoi, 29 April 2025

**Prepared by**



**Tran Thi Thu Huong**

**Chief Accountant**



**Nguyen Hai Hung**

**General Director**



**Nguyen Tran Manh Trung**

**CONSOLIDATED INCOME STATEMENT**

*Quarter I - 2025*

Unit: VND Million

NO.	ITEMS	Notes	Quarter I		Accumulated from the beginning of the year to the end of this	
			Current year	Prior year	Current year	Prior year
1.	Interest and similar income	14	32,684,212	30,951,965	32,684,212	30,951,965
2.	Interest and similar expenses	15	17,208,997	15,777,729	17,208,997	15,777,729
<b>I.</b>	<b>Net interest income</b>		<b>15,475,215</b>	<b>15,174,236</b>	<b>15,475,215</b>	<b>15,174,236</b>
3.	Income from services		2,874,899	3,091,737	2,874,899	3,091,737
4.	Expenses on services		1,264,360	1,312,984	1,264,360	1,312,984
<b>II.</b>	<b>Net profit from services</b>		<b>1,610,539</b>	<b>1,778,753</b>	<b>1,610,539</b>	<b>1,778,753</b>
<b>III.</b>	<b>Net gain from trading foreign currencies</b>		<b>912,866</b>	<b>1,344,217</b>	<b>912,866</b>	<b>1,344,217</b>
<b>IV.</b>	<b>Net gain/loss from trading securities</b>	<b>16</b>	<b>238,195</b>	<b>38,253</b>	<b>238,195</b>	<b>38,253</b>
<b>V.</b>	<b>Net gain/loss from investment securities</b>	<b>17</b>	<b>90,960</b>	<b>(106,162)</b>	<b>90,960</b>	<b>(106,162)</b>
5.	Other operating income		2,241,243	1,279,714	2,241,243	1,279,714
6.	Other operating expenses		238,922	501,593	238,922	501,593
<b>VI.</b>	<b>Net profit from other activities</b>		<b>2,002,321</b>	<b>778,121</b>	<b>2,002,321</b>	<b>778,121</b>
<b>VII.</b>	<b>Income from equity investment in other entities</b>	<b>18</b>	<b>123,287</b>	<b>59,471</b>	<b>123,287</b>	<b>59,471</b>
<b>VIII.</b>	<b>Operating expenses</b>	<b>19</b>	<b>5,519,223</b>	<b>4,807,448</b>	<b>5,519,223</b>	<b>4,807,448</b>
	Net profit from operating activities before credit provision expenses		14,934,160	14,259,441	14,934,160	14,259,441
<b>IX.</b>	<b>Provision expenses for credit losses</b>		<b>8,110,962</b>	<b>8,049,159</b>	<b>8,110,962</b>	<b>8,049,159</b>
<b>XI.</b>	<b>Profit before tax</b>		<b>6,823,198</b>	<b>6,210,282</b>	<b>6,823,198</b>	<b>6,210,282</b>
7.	Current corporate income tax ("CIT") expense		1,319,472	1,207,758	1,319,472	1,207,758
8.	Deferred tax expense		4,339	-	4,339	-
<b>XII.</b>	<b>Corporate income tax expense</b>		<b>1,323,811</b>	<b>1,207,758</b>	<b>1,323,811</b>	<b>1,207,758</b>

**CONSOLIDATED INCOME STATEMENT (continued)**

*Quarter I - 2025*

NO.	ITEMS	Notes	Quarter I		Accumulated from the beginning of the year to the end of this	
			Current year	Prior year	Current year	Prior year
XIII.	Profit after corporate income tax		5,499,387	5,002,524	5,499,387	5,002,524
XIV.	Non-controlling interests		80,512	43,714	80,512	43,714
XV.	Profit attributable to the owners of the Bank		5,418,875	4,958,810	5,418,875	4,958,810

*Hanoi, 29 April 2025*

**Prepared by**



**Tran Thi Thu Huong**

**Chief Accountant**



**Nguyen Hai Hung**

**General Director**



**Nguyen Tran Manh Trung**

**CONSOLIDATED CASH FLOW STATEMENT**

**(Direct method)**

**Quarter I - 2025**

Unit: VND Million

NO.	ITEMS	Notes	Current period (from 01/01/2025 to 31/03/2025)	Prior period (from 01/03/2024 to 31/03/2024)
<b>Cash flows from operating activities</b>				
1	Interest and similar income received		30,636,969	31,146,415
2	Interest and similar expenses paid		(16,367,591)	(19,937,547)
3	Income received from services		1,620,349	1,752,869
4	Net cash received from trading activities (foreign currencies, gold and securities)		1,195,281	1,380,930
5	Other income/(expenses)		(174,682)	(97,376)
6	Cash recovered from bad debts written off or compensated by provision for credit losses		1,821,083	654,357
7	Payments to employees and for operating management		(7,232,995)	(6,616,466)
8	Corporate income tax paid for period		(3,339,345)	(3,142,160)
<b>Net cash from operating profit before movements in assets and working capital</b>			<b>8,159,069</b>	<b>5,141,022</b>
<b>Movements in operating assets</b>			<b>(99,312,123)</b>	<b>(17,077,624)</b>
9	(Increase)/Decrease in placements with and loans to other credit institutions		(16,502,640)	7,151,156
10	(Increase)/Decrease in trading securities		(492,537)	17,298,549
11	(Increase)/Decrease in derivatives and other financial assets		25,355	(265,425)
12	(Increase)/Decrease in loans to customers		(78,504,528)	(41,053,021)
13	Decrease in provisions for credit losses		(6,499,884)	(5,046,848)
14	(Increase)/Decrease in other operating assets		2,662,111	4,837,965
<b>Movements in operating liabilities</b>			<b>82,392,113</b>	<b>48,306,458</b>
15	(Increase)/Decrease in borrowings from the Government and the SBV		(15,709,437)	24,322,958
16	(Increase)/Decrease in deposits and borrowings from other credit institutions		32,897,438	21,194,188
17	(Increase)/Decrease in deposits from customers		14,910,769	16,765,840
18	(Increase)/Decrease in valuable papers issued (excluding issued valuable papers charged to financial activities)		51,678,112	(13,831,737)
19	(Increase)/Decrease in grants, trusted fund and borrowings where the Bank bears risks		(64,539)	(36,370)
20	(Increase)/Decrease in derivatives and other financial liabilities		116,308	(555,946)
21	(Increase)/Decrease in other operating liabilities		(1,436,538)	447,525
22	Expenditures from reserves of credit institution		-	-
<b>I</b>	<b>Net cash generated by operating activities</b>		<b>(8,760,941)</b>	<b>36,369,856</b>



**CONSOLIDATED CASH FLOW STATEMENT (continued)**

**(Direct method)**

**Quarter I - 2025**

Unit: VND Million

NO.	ITEMS	Notes	Current period (from 01/01/2025 to 31/03/2025)	Prior period (from 01/03/2024 to 31/03/2024)
<b>Cash flows from investing activities</b>			-	-
1	Acquisition of fix assets		(225,314)	(202,139)
2	Proceeds from sale, disposal of fixed asset		1,715	1,108
3	Payments for sales, disposal of fixed asset		(145)	(270)
4	Acquisition of investment properties		-	-
5	Proceeds from sale, disposal of investment properties		-	-
6	Payments for sales, disposal of investment properties		-	-
7	Payments for investments in other entities (Payments for investments in subsidiaries, investments in joint ventures and other long-term investments)		-	-
8	Proceeds for investments in other entities (Proceed from sales, disposal of subsidiaries, investments in joint ventures and other long-term investments)		-	-
9	Dividends and interest received from long-term investments and capital contributions.		247	212
<b>II</b>	<b>Net cash flows from investing activities</b>		<b>(223,497)</b>	<b>(201,089)</b>
<b>Cash flows from financing activities</b>			-	-
1	Increase equity from capital contributions and/or shares issuance		-	-
2	Proceeds from issuing long-term valuable papers eligible for inclusion in own capital and other long-term loans		-	-
3	Payments for acquisition of long-term valuable papers eligible for inclusion in own capital and other long-term loans		-	-
4	Dividends paid to share holders		-	-
5	Payments for acquisition of treasury stock		-	-
6	Proceeds from sales, disposal of treasury stock		-	-
<b>III</b>	<b>Net cash flows from financing activities</b>		<b>-</b>	<b>-</b>
<b>IV</b>	<b>Net cash flows during the period</b>		<b>(8,984,438)</b>	<b>36,168,767</b>
<b>V</b>	<b>Cash and cash equivalents at the beginning of the period</b>		<b>373,319,556</b>	<b>272,303,607</b>
<b>VI</b>	<b>Effects of changes in foreigners exchange rates</b>		<b>(19,670)</b>	<b>37,417</b>

CONSOLIDATED CASH FLOW STATEMENT (continued)  
(Direct method)

Quarter I - 2025

NO.	ITEMS	Notes	Current period	Prior period
			(from 01/01/2025 to 31/03/2025)	(from 01/03/2024 to 31/03/2024)
VII	Cash and cash equivalents at the end of the period	20	364,315,448	308,509,791

Hanoi, 29 April 2025

Prepared by



Tran Thi Thu Huong

Chief Accountant



Nguyen Hai Hung

General Director



Nguyen Tran Manh Trung

**VIETNAM JOINT STOCK COMMERCIAL BANK  
FOR INDUSTRY AND TRADE**

**Form: B05a/TCTD**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*As at 31 March 2025 and for the period then ended*

**I. General information**

Vietnam Joint Stock Commercial Bank for Industry and Trade (herein referred to as "the Bank" or "VietinBank") is a joint stock commercial bank incorporated and registered in the Socialist Republic of Vietnam.

The Bank was incorporated on the basis of equitizing Vietnam Bank for Industry and Trade, a State-owned commercial bank that was incorporated under the name of Vietnam Industrial and Commercial Bank in accordance with Decree No. 53/ND-HDBT dated 26 March 1988 of the Council of Ministers on the organization of the State Bank of Vietnam ("the SBV"). The Bank was officially renamed Vietnam Bank for Industry and Trade in accordance with Decision No. 402/CT dated 14 November 1990 granted by the Chairman of the Council of Ministers and remodeled to become a State Corporation under Decision No. 285/QD-NH5 dated 21 September 1996 of the Governor of the SBV. On 25 December 2008, Vietnam Bank for Industry and Trade successfully carried out its initial public offering.

On 03 July 2009, the Bank was equitized and renamed Vietnam Joint Stock Commercial Bank for Industry and Trade according to Establishment and Operation License No. 142/GP-NHNN dated 03 July 2009 on the Establishment and Operation of a Joint Stock Commercial Bank (for operation term of 99 years) and Business Registration Certificate No. 0103038874 dated 03 July 2009 issued by Hanoi Department for Planning and Investment. The latest (13th) amended Enterprise Registration Certificate No. 0100111948 was issued by Hanoi Department for Planning and Investment on 08 January 2024. On 17 June 2022, the SBV granted Establishment and Operation License No. 13/GP-NHNN to replace the Establishment and Operation License No. 142/GP-NHNN dated 03 July 2009 and the amending and supplementing decisions relating thereto from 2017 to 2021. On 3 November 2023, the SBV issued Decision No. 2080/QD-NHNN on supplementing of operations on Operation License of Vietnam Joint Stock Commercial Bank for Industry and Trade and on 28 December 2023, the SBV issued Decision No. 2472/QD-NHNN on amending the amount of charter capital in the Establishment and Operation License of Vietnam Joint Stock Commercial Bank Industry and Trade.

The Bank was established to carry out banking activities under its Establishment and Operation License and Enterprise Registration Certificate, including receiving demand deposits, term deposits, savings deposits and other types of deposits; credit granting; opening current accounts for customers; providing domestic payment services; opening accounts; organizing internal payment and joining the national interbank payment system; providing cash management, banking and financial advisory services; services of managing, preserving assets, leasing cabinets, safe boxes; participating in bidding, purchasing and selling for Treasury bills, negotiable instruments, Government bonds, the SBV bills and other valuable papers on the money market; buying and selling Government bonds and corporate bonds; issuing certificates of deposit, promissory notes, treasury bills and bonds to mobilize capital according to the provisions of Law on credit institutions, Law on securities, the Government's regulations and the SBV's guidance; borrowing capital from the SBV in the form of refinancing in accordance with the provisions of the Laws of the SBV and the SBV's guidance; having borrowings to/from and deposits at/from other credit institutions, branches of foreign banks, domestic and foreign financial institutions in accordance with the provisions of law and the SBV's guidance; carrying out capital contribution, shares acquisition in accordance with the provisions of law and the SBV's guidance; acting as trustor, trustee and agent in banking-related activities, insurance business and asset management in accordance with the provisions of law and the SBV's guidance; trading and providing foreign exchange services on the domestic and international market within the scope prescribed by the

**VIETNAM JOINT STOCK COMMERCIAL BANK  
FOR INDUSTRY AND TRADE**

**Form: B05a/TCTD**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*As at 31 March 2025 and for the period then ended*

SBV; trading, supplying interest rate derivatives; providing securities depository and gold trading services; e-wallet; supplying commodity price derivative products; investing in Government bond futures contracts; providing clearing and settlement services for securities transactions in accordance with the Securities Law; supervising bank according to securities regulation.

**Charter capital**

The Bank's charter capital under the Establishment and Operation License No. 142/GP-NHNN dated 03 July 2009 is VND 11,252,973 million, of which State-owned capital is VND 10,040,855 million and capital raised from the Initial Public Offering is VND 1,212,118 million.

On 18 October 2010, the Bank completed its share issuance with 391,931,841 shares additionally issued, of which 76,848,603 shares were issued in form of share dividend payment and 315,083,238 shares were sold to the Bank's shareholders.

On 10 March 2011, the Bank completed its share issuance to a strategic shareholder with the total number of newly issued shares of 168,581,013.

On 28 December 2011, the Bank completed its share issuance to the existing shareholders with the total number of newly issued shares of 337,162,100.

On 13 April 2012, the Bank completed its share issuance to the existing shareholders with the total number of new issued shares of 598,782,376.

On 14 May 2013, the Bank completed its share issuance to Bank of Tokyo-Mitsubishi UFJ, Ltd. with the total number of newly issued shares of 644,389,811.

On 22 October 2013, the Bank completed its share issuance to the existing shareholders with the total number of newly issued shares of 457,260,208.

On 21 July 2021, the Bank completed its share issuance to the existing shareholders for dividend payment purpose with the total number of newly issued shares of 1,082,346,053.

On 14 December 2023, the Bank completed its share issuance to the existing shareholders for dividend payment purpose with the total number of newly issued shares of 564,241,139.

Accordingly, as at 31 March 2025, the Bank's charter capital is VND 53,699,917,480,000 million dong.

VietinBank is the joint-stock commercial bank with largest charter capital in Vietnam's banking industry, which proportion of ownership of the Government is 64.46%, proportion of ownership of strategic shareholder named The Bank of Tokyo - Mitsubishi UFJ is 19.73% and proportion of other shareholders is 15.81%.

**Type of capital ownership:**

	<b>Number of shares</b>	<b>Proportion of ownership</b>
Shares owned by the Government	34,616,762,830,000	64.46%
Shares owned by other shareholders	19,083,154,650,000	35.54%
<b>Total</b>	<b>53,699,917,480,000</b>	<b>100%</b>

**VIETNAM JOINT STOCK COMMERCIAL BANK  
FOR INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 March 2025 and for the period then ended*

**Form: B05a/TCTD**

**Board of Directors:**

The members of the Board of Directors during the period and at the date of this report are as follows:

<b>Name</b>	<b>Position</b>
Mr. Tran Minh Binh	Member of the Board of Directors. Appointed as Chairman of the Board for the 2024-2029 term on 27 April 2024, at the 2024 Annual General Meeting of Shareholders.
Mr. Nguyen Tran Manh Trung	Member of the Board of Directors. Appointed to the Board of Directors for the 2024-2029 term on 17 October 2024 at the Extraordinary General Meeting of Shareholders.
Mr. Nguyen Viet Dung	Member of the Board of Directors. Appointed to the Board of Directors for the 2024-2029 term at the Extraordinary General Meeting of Shareholders on 17 October 2024.
Mr. Koji Iriguchi	Member of the Board of Directors. Appointed to the Board of Directors for the 2024-2029 term on 27 April 2024 at the 2024 Annual General Meeting of Shareholders.
Mr. Takeo Shimotsu	Member of the Board of Directors. Appointed to the Board of Directors for the 2024-2029 term on 27 April 2024 at the 2024 Annual General Meeting of Shareholders.
Mr. Cat Quang Duong	Independent member of the Board of Directors. Appointed to the Board of Directors for the 2024-2029 term on 27 April 2024 at the 2024 Annual General Meeting of Shareholders.
Mr. Nguyen The Huan	Member of the Board of Directors. Appointed to the Board of Directors for the 2024-2029 term on 27 April 2024 at the 2024 Annual General Meeting of Shareholders.
Ms. Pham Thi Thanh Hoai	Member of the Board of Directors. Appointed to the Board of Directors for the 2024-2029 term on 27 April 2024 at the 2024 Annual General Meeting of Shareholders.
Mr. Tran Van Tan	Board Member. Appointed to the Board of Directors for the 2024-2029 term on 27 April 2024 at the 2024 Annual General Meeting of Shareholders.
Mr. Le Thanh Tung	Board Member. Appointed to the Board of Directors for the 2024-2029 term on 27 April 2024 at the 2024 Annual General Meeting of Shareholders.
Mr. Nguyen Duc Thanh	Board Member. Appointed to the Board of Directors for the 2024-2029 term on 27 April 2024 at the 2024 Annual General Meeting of Shareholders. Resigned from the Board on April 18, 2025, at the 2025 Annual General Meeting of Shareholders.
Mr. Nguyen Van Anh	Member of the Board of Directors. Elected to the Board for the 2024-2029 term on April 18, 2025, at the 2025 Annual General Meeting of Shareholders.

**Board of Supervisors**

The members of the Board of Supervisors during the period and at the date of this report are as follows:

**VIETNAM JOINT STOCK COMMERCIAL BANK  
FOR INDUSTRY AND TRADE**

**Form: B05a/TCTD**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*As at 31 March 2025 and for the period then ended*

<b>Name</b>	<b>Position</b>
Ms. Le Anh Ha	Head of the Board of Supervisors (Appointed to the Board of Supervisors for the 2024-2029 term on 27 April 2024 at the 2024 Annual General Meeting of Shareholders; Appointed as Head of the VietinBank Board of Supervisors for the 2024-2029 term according to Resolution No. 01/NQ-BKS-2024 dated 27 April 2024).
Ms. Nguyen Thi Anh Thu	Member of the Board of Supervisors. Appointed to the Board of Supervisors for the 2024-2029 term on 27 April 2024 at the 2024 Annual General Meeting of Shareholders.
Ms. Pham Thi Thom	Member of the Board of Supervisors. Appointed to the Board of Supervisors for the 2024-2029 term on 27 April 2024 at the 2024 Annual General Meeting of Shareholders.
Mr. Nguyen Hai Dang	Member of the Supervisory Board. Elected to the Supervisory Board for the 2024–2029 term on April 18, 2025, at the 2025 Annual General Meeting of Shareholders.
Ms. Mai Huong Thao	Member of the Supervisory Board. Elected to the Supervisory Board for the 2024–2029 term on April 18, 2025, at the 2025 Annual General Meeting of Shareholders. Starting from July 1, 2025.
Ms. Pham Thi Thu Huyen	Member of the Supervisory Board. Elected to the Supervisory Board for the 2024–2029 term on April 18, 2025, at the 2025 Annual General Meeting of Shareholders.

***Board of Management and Chief Accountant***

The members of the Board of Management and the Chief Accountant during the period and at the date of this report are as follows:

<b>Name</b>	<b>Position</b>
Mr. Nguyen Tran Manh Trung	General Director
Mr. Do Thanh Son	Deputy General Director
Mr. Tran Cong Quynh Lan	Deputy General Director
Ms. Le Nhu Hoa	Deputy General Director
Mr. Koji Iriguchi	Deputy General Director
Mr. Le Duy Hai	Deputy General Director
Mr. Nguyen Duc Thanh	Deputy General Director, appointed on April 18, 2025.
Mr. Nguyen Hai Hung	Chief Accountant

***Authorized person for signing the financial statements***

<b>Name</b>	<b>Job title</b>
Mr. Nguyen Tran Manh Trung	General Director (According to Authorization letter No. 992/UQ-HDQT-NHCT-PCTT1 dated 17 October 2024)

***Operating network***

**VIETNAM JOINT STOCK COMMERCIAL BANK  
FOR INDUSTRY AND TRADE**

**Form: B05a/TCTD**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*As at 31 March 2025 and for the period then ended*

The Head Office of the Bank is located at 108 Tran Hung Dao Street, Hoan Kiem District, Hanoi, Vietnam. As at 31 March 2025, the Bank has one (01) Head Office; two (02) local representative offices (in Da Nang and Ho Chi Minh City) and one (01) overseas representative office in Myanmar; eight (08) administrative units including: one (01) School of Human Resource Development and Training, one (01) Card centre, one (01) Trade Finance Centre; five (05) Cash management centres; one hundred and fifty seven (157) branches and nine hundred and forty- three (943) transaction offices (including two (02) overseas branches); seven (07) subsidiary companies and one (01) associate company; one (01) subsidiary bank in Laos.

***Subsidiaries***

As at 31 March 2025, the Bank has seven (07) subsidiary companies and one (01) subsidiary bank as follows:

<i>Name</i>	<i>Operating License</i>	<i>Nature of business</i>	<i>Proportion of ownership</i>
VietinBank Leasing Company Limited	Establishment and Operation License No. 53/1998/QD-NHNN5 dated 26 January 1998 issued by the SBV.	Finance and banking	100%
VietinBank Securities Joint Stock Company	Establishment and Operation License No. 107/UBCK-GP dated 1 July 2009 issued by the State Securities Commission and the latest amended license No. 103/GPDC-UBCK dated 17 January 2025 by the State Securities Commission.	Securities activities	75.6%
VietinBank Debt and Asset Management Company Limited	Business Registration Certificate No. 0302077030/GP dated 20 July 2010 issued by Department of Planning and Investment of Ho Chi Minh City, the 6 <sup>th</sup> amendment dated 12 January 2021	Asset management	100%
VietinBank Insurance Joint Stock Corporation	Establishment and Operation License No. 21/GP-KDBH date 12 December 2002 issued by the Ministry of Finance and Amended License No. 21/GPDC34/KDBH dated 20 November 2024 issued by the Ministry of Finance.	Non-life insurance	73.4%
VietinBank Gold and Jewellery Trading Company Limited	Business Registration Certificate No. 0105011873/GP dated 25 November 2010 issued by Hanoi Department of Planning and Investment, the 11 <sup>th</sup> amendment dated 2 July 2024.	Trading, producing and refining gold, silver and gemstones	100%

**VIETNAM JOINT STOCK COMMERCIAL BANK  
FOR INDUSTRY AND TRADE**

**Form: B05a/TCTD**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*As at 31 March 2025 and for the period then ended*

<i>Name</i>	<i>Operating License</i>	<i>Nature of business</i>	<i>Proportion of ownership</i>
VietinBank Gold and Jewellery Trading Company Limited	Business Registration Certificate No. 0105011873/GP dated 25 November 2010 issued by Hanoi Department of Planning and Investment, the 11 <sup>th</sup> amendment dated 2 July 2024.	Trading, producing and refining gold, silver and gemstones	100%
VietinBank Fund Management Company Limited	Establishment and Operation License No. 50/UBCK-GP dated 26 October 2010 issued by the State Securities Commission and the latest Adjustment License No. 46/GPDC-UBCK dated 21 June 2024.	Fund management	100%
Vietinbank Global Money Transfer Company	Business Registration Certificate No. 0105757686 dated 3 January 2012 issued by Hanoi Department of Planning and Investment, the 2 <sup>nd</sup> amendment dated 06 February 2025	Monetary transfer intermediary	100%
Vietinbank Lao Limited	Business Registration Certificate No. 068/NHCHDCNDL dated 8 July 2015 issued by the Central Bank of Lao P.D.R and Amended License No. 2947/DKDN dated 27 September 2023.	Finance and banking	100%

**Investment in joint venture**

<i>Name</i>	<i>Operating License</i>	<i>Nature of business</i>	<i>Proportion of ownership</i>
Indovina Bank Limited	Establishment and Operation License for Joint-venture Bank No. 101/GP-NHNN dated 11 November 2019 issued by the SBV (replacing Operation License for Joint-venture Bank No. 08/NH-GP dated 29 October 29, 1992 by the SBV).	Finance and banking	50%

***Employees***

The total number of employees of the Vietinbank as at 31 March 2025 was 24.914



## **II. Accounting period, accounting currency**

### **1. Accounting period:**

The accounting period for Quarter I of VietinBank begins 01 January and ends on 31 March.

The accounting year of VietinBank begins on 01 January and ends on 31 December.

### **2. Accounting currency:**

All arising transactions are accounted for in the original currency. Income and expenses in foreign currencies are accounted for in VND at the exchange rate on the transaction date through foreign currency trading.

VietinBank's consolidated financial statements are presented in millions of VND Million.

## **III. Adoption of accounting standards and accounting regimes**

### **1. Report on Compliance with Accounting Standards:**

The Bank applies Vietnamese Accounting Standards (VAS) and guidelines issued by Ministry of Finance that are effective during the financial year. The consolidated financial statements are prepared in compliance with the Vietnam accounting principles and practices, including:

- Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (series 1);
- Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (series 2);
- Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (series 3);
- Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (series 5).

### **2. Accounting regimes**

VietinBank applies the accounting regime for credit institutions issued by the State Bank of Vietnam (the SBV) and effective in the fiscal year.

### **3. Basis of assumptions and uses of significant accounting estimates**

- **Basis of assumptions:** The consolidated financial statements are prepared in accordance with the Accounting System applicable to Credit Institutions required under Decision No. 479/2004/QD-NHNN dated 29 April 2004 issued by the Governor of the State Bank of Vietnam and effective from 1 January 2005 and amendment and supplement documents on Decision 479; Decision No. 16/2007/QD-NHNN dated 18 April 2007 of the Governor of the State Bank of Vietnam on "Promulgation of the financial reporting regime for credit institutions", Circular No.

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTDHN**

49/2014/TT-NHNN amending and supplementing a number of provisions of the financial reporting regime for credit institutions attached with Decision No. 16/2007/QD-NHNN; Circular No. 22/2017/TT-NHNN dated 29 December 2017 amending and supplementing a number of articles of Accounting Accounts System for credit institutions attached Decision No. 479/2004/QD-NHNN dated 29 April 2004 and the financial reporting regime for credit institutions attached with Decision No. 16/2007/QD-NHNN dated 18 April 2007 of the Governor of the State Bank (effective on 1 April 2018); Circular No. 27/2021/TT-NHNN ("Circular 27") amending and supplementing a number of articles of the Accounting Accounts System of credit institutions attached with Decision No. 479/2004/QD-NHNN dated 29 April 2004 ("Decision 479") and the financial reporting regime for credit institutions attached with Decision No. 16/2007/QD-NHNN dated 18 April 2007 ("Decision 16") issued by the SBV.

- **Accounting estimates:** VietinBank's financial statements (both separate and consolidated) are presented in accordance with Decision No. 16/2007/QD-NHNN dated 18 April 2007 of the Governor of the State Bank of Vietnam on "Promulgation of financial reporting regime for credit institutions", amending and supplementing documents on Decision 16 and Vietnamese Accounting Standards as stated in point 1 of this section.

**4. Consolidation of financial statements:**

- The consolidated financial statements incorporate financial statements of VietinBank, seven (07) subsidiary companies and one (01) subsidiary bank as of 31 March 2025. The financial statements of the subsidiaries are prepared for the same reporting period and consistently apply accounting policies in line with those of VietinBank.

- The entities included in the consolidated financial statements are:

- ❖ VietinBank Leasing Company Limited;
- ❖ VietinBank Securities Joint Stock Company;
- ❖ VietinBank Debt and Asset Management Company Limited;
- ❖ VietinBank Insurance Joint Stock Corporation;
- ❖ VietinBank Gold and Jewellery Trading Company Limited;
- ❖ Vietinbank Fund Management Company Limited;
- ❖ VietinBank Global Money Transfer Company;
- ❖ VietinBank Lao Limited.

#### **IV. Significant accounting policies adopted in VietinBank**

##### **1. Basis of consolidation**

The consolidated financial statements incorporate the separate financial statements of the Bank and the financial statements of the enterprises/bank controlled by the Bank (its subsidiaries) for the operating period of Quarter I 2025 ended 31 March 2025. Control is achieved when the Bank has the power to govern the financial and operating policies of investee enterprises so as to obtain benefits from their activities.

The operating results of subsidiaries acquired or disposed of during the period are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate. Where necessary, adjustments are made to the consolidated financial statements of subsidiaries to bring the accounting policies used in line with those used by the Bank. All internal transactions and balances between the Bank and its subsidiaries and among subsidiaries are eliminated in full on consolidation.

Non-controlling interests consist of the value of those non-controlling interests at the date of the original business combination and the non-controlling interests' share of changes in equity since the date of the combination. Losses in subsidiaries are respectively attributed to the non-controlling interests even if this results in the non-controlling interests having a deficit balance in subsidiaries' net asset value.

##### **2. Business combinations**

The assets, liabilities and contingent liabilities of the subsidiaries are measured at their fair values at the date of acquisition. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognized as goodwill. Any deficiency of the cost of acquisition below the fair values of the identifiable net assets acquired is recognized in the consolidated results of operations for the accounting period in which the acquisition of subsidiaries occurred.

The non-controlling interests are initially measured at the non-controlling shareholders' proportion of the net fair value of the assets, liabilities and contingent liabilities recognized.

##### **3. Investments in joint ventures**

A joint venture is a contractual arrangement whereby the Bank and other parties undertake an economic activity that is subject to joint control, i.e., the strategic financial and operating policy decisions relating to the activities require the unanimous consent of the parties sharing control. Joint venture arrangements that involve the establishment of a separate entity in which each venturer has an interest are referred to as jointly controlled entities. The Bank reports its interests in jointly controlled entities using the equity method of accounting. According to the equity method, investments in joint ventures are initially stated at historical cost. Subsequently, interests in joint ventures are adjusted by post-acquisition changes in the Bank's share of the net assets of the joint ventures.

#### **4. Foreign currencies**

According to the Bank's accounting system, all transactions of the Bank are recorded in original currencies. At the date of the consolidated financial statements, monetary assets and liabilities denominated in foreign currencies are translated into VND using the average buying and selling spot exchange rates at the close of business at the period-end date if the difference between this rate and the weighted average exchange rate of the same day is less than 1%. Otherwise, the Bank uses the weighted average exchange rate ruling at the period-end date for conversion. The Bank's foreign currency incomes and expenses are converted into VND at the exchange rate on the date of the transaction. Foreign exchange rate differences arising from the translation of monetary assets and liabilities from foreign currencies into VND in the period are recognized in the consolidated income statement.

#### **5. Cash and cash equivalents**

Cash and cash equivalents comprise cash, gold, gemstones, current accounts at the SBV, treasury bills and other short-term valuable papers that are qualified for being discounted at the SBV, current accounts, time deposits with term of three months or less from the deposit date at other credit institutions and securities investment with the original maturity of three months or less from the transaction date.

#### **6. Placements with and loans to other credit institutions**

Placements with and loans to other credit institutions are disclosed and presented at their principal amounts outstanding at the end of the reporting period.

The credit risk classification for placements with and loans to other credit institutions and the corresponding provisioning shall comply with the provisions of Circular No. 31/2024/TT-NHNN dated 30 June 2024 of the SBV and Decree No. 86/2024/ND-CP dated 11 July 2024. Accordingly, the Bank makes specific provisions for deposits (except for current accounts and placements with Vietnam Bank for Social Policies in accordance with the regulations of the SBV on maintaining balance of deposits at Vietnam Bank for Social Policies of state credit institutions) at other credit institutions and foreign bank branches as prescribed by law, and making deposits at overseas credit institutions and loans to other credit institutions in a similar way to those for loans to customers.

#### **7. Derivatives**

##### ***7.1. Foreign currency forward and swap contracts***

For foreign currency forward and swap contracts, the difference between equivalent VND amounts of foreign currency purchase/sale commitments using the forward exchange rate and the spot exchange rate as at effective date of the contract is recognized immediately at the effective date of the contract under "Interest and fee receivables" item or "Interest and fee payables" item in the consolidated statement of financial position. The difference is subsequently allocated to "Net gain/(loss) from foreign currency trading" item over the term of the contract.

As at the date of the consolidated financial statements, commitments of foreign currency forward contracts and swap contracts are revaluated and exchange differences arising from the revaluation of foreign currency denominated balances of these contracts are recognized in the consolidated income statement.

## **7.2. Interest rate swap contracts**

Commitments of one-currency-interest-rate swap contracts are not recorded in the consolidated statement of financial position. For two-currency-interest-rate swap contracts with nominal principal swap, commitments are recognized in the consolidated statement of financial position. Income and expenses arising from interest rate effects are recorded on the accrual basis. For two-currency-interest-rate swap contracts without nominal principal swap, commitments are recognized in the consolidated statement of financial position at the date of principal exchange. Income and expenses arising from interest rate effects are recorded on the accrual basis.

## **8. Loans to customers**

Loans to customers are disclosed and presented at their principal amounts outstanding at the end of the reporting period.

## **9. Provision for credit losses**

### **9.1 Classification of loans in accordance with Circular 31/2024/TT-NHNN dated 30 June 2024**

According to Circular 31, credit institutions are required to implement loan classification applicable to assets (hereinafter referred to as "debts") including:

- Loans;
- Finance leasing;
- Discounts, rediscounts of negotiable instruments and other valuable papers;
- Factoring;
- Credit facilities in the form of credit card issuance;
- Payment on behalf under off-balance sheet commitments (including payments on behalf of customers' obligations in guarantee activities, letter of credit and other payments under off-balance sheet commitments);
- Amounts for purchase and entrustment to purchase corporate bonds (including bonds issued by other credit institutions) which have not yet been listed on the stock exchanges nor registered for trading on the UPCoM trading system (hereinafter referred to as unlisted bonds), excluding the purchase of unlisted bonds with trusted funds to which the trustee bears the risk;
- Credit granting entrustment;
- Deposits (except for demand deposits at credit institutions and foreign bank branches; deposits at Vietnam Bank for Social Policies in accordance with the regulations of the SBV on maintaining the balance of deposits at Vietnam Bank for Social Policies of state credit institutions) at other credit institutions and foreign bank branches as prescribed by law and deposits (except demand deposits) at overseas credit institutions;

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTDHN**

- Debt sale and purchase according to the State Bank's the regulations, except for the purchase of bad debts of credit institutions, foreign bank branches and asset management companies of Vietnamese credit institutions;
- Repos of Government bonds in the stock market following the law on issuance, registration, depository, listing and trading of the Government debt securities in the stock market;
- Purchase of certificates of deposit issued by other credit institutions or foreign bank branches;
- Issuance of deferred payment L/Cs containing a provision that the beneficiary is entitled to receive sight payment or advanced payment before the L/C due date, and L/C reimbursement in the form of an agreement with the customer to make payment using the reimbursing bank's funds from the date on which the reimbursing bank pays the beneficiary; L/C payment by negotiation;
- Outright purchase without recourse of sets of documents presented under L/Cs, except where a commercial bank or FBB buys outright a set of documents presented under an L/C which it issued.

Accordingly, customers' loans are determined to be the highest of risk group as classified under Article 10 and Article 11 of Circular 31 and customers' highest debt group at credit institutions provided by the Credit Information Center ("CIC") of the SBV at the time of loan classification.

The Bank and its subsidiaries maintain the debt group for a number of loans in accordance with the provisions of Circular No. 10/2015/TT-NHNN dated 22 July 2015 and Circular No. 25/2018/TT-NHNN dated 24 October 2018 of the SBV amending and supplementing a number of articles of Circular No. 10/2015/TT-NHNN guiding the implementation of some contents of the Government's Decree No. 55/2015/ND-CP dated 09 June 2015 ("Decree 55") on credit policies for agricultural and rural development; Circular 02/2023/TT-NHNN dated 23 April 2023 ("Circular 02") and Circular 06/2024/TT-NHNN dated 18 June 2024 ("Circular 06") of the SBV amending and supplementing a number of articles of Circular 02 providing instructions for credit institutions and foreign bank branches on debt rescheduling and debt category maintaining to assist customers in difficulty and documents of the SBV on debt classification and risk provisioning. Circular 53/2024/TT-NHNN ("Circular 53") providing instructions for credit institutions and foreign bank branches on debt rescheduling for borrowers facing difficulties due to impact and damage caused by storm no. 3, floods, landslides in the aftermath of storm no. 3 and Decision 1510/QĐ-TTg ("Decision 1510") on classification of assets, level of provisions for risk, method of provisions for risk and use of provisions to handling risks for debt of customers having difficulties due to the impact and damage of storm no. 3 and other relevant documents of the SBV and the Prime Minister on debt classification and risk provisioning.

Loans are classified by risk level into following groups: Standard, Special mention, Substandard, Doubtful and Loss. Loans classified as either Substandard, Doubtful or Loss are considered as bad debts. Loan classification and provision for credit losses will be made at the end of each month and recognized in the following month. Provision for credit losses as at 31 March is recognized in the consolidated income statement for that period.

***Classification of debts for off-balance-sheet commitments***

The bank classifies guarantees, letter of credit operations (except for cases prescribed in point n, clause 1, Article 1, Circular 31), payment acceptances, irrevocable loan commitments, and other commitments that incur credit risk (collectively referred to as off-balance sheet commitments) into the groups specified in Articles 9, 10, or 11 of Circular 31.

***9.2 Provision for credit losses in accordance with Decree 86/2024/ND-CP dated 11 July 2024***

***Provision for credit losses***

According to Decree 86, the specific provision on 31 March is calculated by subtracting the discounted value of collateral from the outstanding loan balance multiplied by the specific provision rate based on loan classification result on 31 March. The specific provision rate for each category of loan group is prescribed as follows:

<b>Group</b>	<b>Category</b>	<b>Provision rate</b>
1	Standard	0%
2	Special mention	5%
3	Substandard	20%
4	Doubtful	50%
5	Loss	100%

The additional specific provision to be made is specified in Circular 02 and Circular 53.

Accordingly, the Bank is required to make specific provision for debts to customers whose repayment terms of the remaining principal balance are rescheduled as prescribed by this Circular 02 as follows:

- Up to 31 December 2023: by at least 50% of the specific provision to be additionally made; and
- Up to 31 December 2024: 100% of the specific provision to be additionally made.

The Bank is required to make specific provision for debts to customers whose repayment terms of the remaining principal balance are rescheduled as prescribed by this Circular 53 và Decision 1510 as follows:

- Up to 31 December 2024: by at least 35% of the specific provision to be additionally made;
- Up to 31 December 2025: by at least 70% of the specific provision to be additionally made
- Up to 31 December 2026: 100% of the specific provision to be additionally made.

Following Decree 86, a general provision is made for credit losses which are yet to be identified during the loan classification and specific provisioning process as well as in cases where the Bank encounters potential financial difficulty due to the deterioration in loan quality. Accordingly, the Bank is required to fully make and maintain a general provision at 0.75% of total loan balance which are classified in groups 1 to 4, excluding deposits at domestic credit institutions, foreign bank branches in Vietnam in accordance with law and at overseas credit institutions; loans, termed purchase of valuable papers among credit institutions and foreign bank branches in Vietnam; purchases of promissory notes, bills, certificates of deposit or bonds issued locally by other credit

institutions and foreign bank branches; and repurchase agreements of Government bonds in accordance with Decree 86.

***Write-off bad debts***

In accordance with Decree 86, the Bank must set up Risk Management Committee to write off bad debts if they are classified into Group 5, or if borrowers are customers that are an entity dissolved or bankrupt in accordance with applicable laws; individuals that are dead or have gone missing

***Off-balance-sheet commitments***

The Bank does not make general and specific provisions for off-balance-sheet commitments in accordance with the guidance of Decree 86.

**10. Investment**

***10.1. Trading securities***

Trading securities include debt securities, equity securities and other securities that the Bank and/or its subsidiaries has acquired and held for the purpose of reselling in the short term to gain profit on price variance. Trading securities are recognized at cost at the date of transaction and subsequently recorded at cost during the holding period. Interest and cash dividends derived from trading securities are recognized on a cash basis in the consolidated income statement.

These securities are subject to impairment review at the date of the consolidated financial statements. Provisions for securities that are stipulated in the scope of Circular 31 are provisioned according to Decree 86 (as described in the summary of significant accounting policies for "Provision for credit losses"). Provisions for impairment of securities that are not stipulated in the scope of Circular 31 are made when their carrying values are higher than their market values determined in accordance with prevailing accounting regulations. Provision for impairment is recognized in the consolidated income statement as "Net gain/ (loss) from trading securities".

***10.2. Investment securities***

***Available-for-sale investment securities***

Available-for-sale securities include debt and equity securities that are acquired by the Bank and/or its subsidiaries for investment and available-for-sale purposes, not frequently traded but can be sold at any time they are profitable. For equity securities, the Bank and/or its subsidiaries is neither the founding shareholder nor the strategic partner of the investees.

Available-for-sale equity securities are recognized at cost at the transaction date and subsequently recorded at cost during the holding period.

Available-for-sale debt securities are initially recognized at par value at the transaction date. Accrued interest before the acquisition date (for debt securities with interest payment in arrears) or interest income received upfront awaiting amortization (for debt securities with interest payment in advance) is recorded in a separate account. Any discount or premium, which is the



difference between the cost and the amount equal to par value plus (+) accrued interest before the acquisition date (if any) or minus (-) interest received upfront awaiting amortization (if any), is also recorded in a separate account.

During the term of those securities in subsequent period, these securities are recorded at par value, and the discount/premium (if any) is amortized into the consolidated income statement using the straight-line method over the estimate remaining term of securities. The interest received during the securities term is recorded as follows: accumulative interest income before the purchasing date is recorded as a decrease from the cost of such securities and the same amount is credited into the accrued interest income; accumulative interest income after the purchasing date is recognized as the Bank's income on an accrual basis. Interest received in advance is recorded as income from securities investment using the straight-line method over the period of securities investment.

Periodically, available-for-sale securities are subject to impairment review. Provisions for securities that are stipulated in the scope of Circular 31 (as described in the summary of significant accounting policies for "Provision for credit losses") are made in accordance with Decree 86. Provisions for impairment of securities that are not stipulated in the scope of Circular 31 are made when their carrying values are higher than their market values determined in accordance with prevailing accounting regulations. Provision for impairment is recorded in the consolidated income statement as "Net gain/(loss) from investment securities".

#### *Held-to-maturity investment securities*

Held-to-maturity investment securities are debt securities that the Bank and/or its subsidiaries purchases for investment purposes to gain interest and the Bank and/or its subsidiaries has intention and capacity to hold the securities until maturity. Held-to-maturity securities have determinable value and fixed maturity dates. In case of being sold before maturity, they will be reclassified as trading or available-for-sale securities. Held-to-maturity investment securities are recognized similarly to available-for-sale debt securities.

Periodically, held-to-maturity securities are subject to impairment review. Provisions for securities that are fallen within the scope of Circular 31 (as described in the summary of significant accounting policies for "Provision for credit losses") are made in accordance with Circular 86. Provisions for impairment of securities that are not fallen within the scope of Circular 31 are made when their carrying values are higher than their market values determined in accordance with prevailing accounting regulations. Provision for impairment is recorded in the consolidated income statement as "Net gain/(loss) from investment securities".

### **10.3. Reclassification**

According to Official Letter No. 2601/NHNN-TCKT dated 14 April 2009 by the SBV, reclassification after the transaction date is made only once for each item of investment securities. In special cases or in case a large number of securities have to be reclassified (greater than or equal to 50% of the total value of the portfolio), the Bank will disclose the effect of reclassification on total assets, liabilities, equity, income and expenses of the Bank in the consolidated financial statements.

***10.4. Other long-term investments***

Other long-term investments represent the capital investments of the Bank and/or its subsidiaries in other enterprises at which the Bank and/or its subsidiaries either owns less than 11% of the voting rights and is a founding shareholder; or a strategic partner; or is capable of controlling, to some extent, the process of initiating and approving financial and operating policies of the investees, which is evidenced by a written agreement on delegating personnel for representation in the Board of Directors/Board of Management. These investments are initially recognized at cost at the transaction date and always carried at that cost during the subsequent holding period.

***10.5. Provision for impairment of capital contribution, long-term investments***

Provision for impairment of investments in capital contribution, long-term investments are made when the investee is operating at loss in accordance with prevailing accounting regulations.

Provision for impairment of capital contribution, long-term investments are recognized as an operating expense in the consolidated income statement. In case an investment is made in listed shares or the fair value of an investment is reliably determined, the provision is made based on the market value of the stock (similar to the provision for impairment of trading securities).

***10.6. Recognition***

The Bank and/or its subsidiaries recognizes investment securities and other investments at the date when the Bank and/or its subsidiaries performs the contractual terms (transaction-date based policy). Investment securities and other investments are initially recognized at cost. After initial recognition, investment securities and other investments are recognized under the above accounting policies.

***10.7. Derecognition***

Investments in securities are derecognized when the rights to receive cash flows from the investments end or when the Bank and/or its subsidiaries transfers to the buyer the significant risks and rewards associated with the ownership of these investments.

**11. Repurchase and Reverse Repurchase Agreements**

Securities sold under agreements to be repurchased at a specific date in the future (repos) are recorded in the consolidated financial statements. The corresponding cash received from these agreements is recognized in the consolidated statement of financial position as a borrowing and the difference between the sale price and the repurchase price is allocated to the consolidated income statement over the agreement validity period using the straight-line method based on the contractual interest rate.

Securities purchased under agreements to be resold at a specific date in the future (reverse repos) are not recognized in the consolidated financial statements. The corresponding cash paid under these agreements is recognized in the consolidated statement of financial position as a loan and the difference between the purchase price and resale price is amortized into the consolidated

income statement over the agreement validity period using the straight-line method based on the contractual interest rate.

## **12. Trust activities and trusted funds**

The value of trusted funds is recorded when the trust contracts have been signed and trusted funds have been realised. Rights and obligations of the trustor and trustee relating to profit and profit sharing, trust fees, other rights and obligations are in compliance with the terms of the signed contracts. The assets that are held under custody services are not considered as assets of the Bank and/or its subsidiaries and therefore, they are not recognized in the consolidated statement of financial position of the Bank.

## **13. Tangible fixed assets**

Tangible fixed assets are stated at cost less accumulated depreciation. The cost of tangible fixed asset comprises all the Bank and/or its subsidiaries purchase price plus any directly attributable costs of bringing the asset to working conditions for its intended use.

Costs related to additions and improvements are capitalized and expenditures for maintenance and repairs are charged to the consolidated income statement when incurred. When assets are sold or disposed, their cost and accumulated depreciation are written off from the consolidated statement of financial position and any gains or losses resulting from their disposals are recorded in the consolidated income statement.

## **14. Intangible fixed assets**

Intangible assets are stated at cost less accumulated amortization. The cost of an intangible asset comprises all the Bank's and/or its subsidiaries expenditures paid to acquire the asset until it is put into use.

Expenditures for improvements of intangible assets are capitalized. The expenditures related to intangible assets incurred after initial recognition and evaluated with certainty, increasing the economic benefits of the intangible assets compared to the initial activity level, are capitalized.

Other expenditures related to intangible fixed assets incurred after initial recognition are charged to the consolidated income statement. When intangible assets are sold or disposed, their cost and accumulated amortization are written off and any gains or losses resulting from their disposals are recorded in the consolidated income statement.

## **15. Leasing**

A lease is classified as a finance lease when significant rights and risks relating to ownership of the leased item are transferred to the lessee. All leases other than finance leases are classified as operating leases.

Operating lease assets are recognized off the consolidated statement of financial position. Rentals under operating leases are recorded in "Operating expenses" on a straight-line basis over the lease term.

## **16. Depreciation and amortization**

Depreciation and amortization of tangible fixed assets and intangible assets are calculated on a straight-line basis over the estimated useful lives of the assets as follows:

<u>Assets</u>	<u>Estimated useful lives (Years)</u>
Buildings and structures	05 - 40
Machinery and equipment	03 - 07
Motor vehicles and transmission equipment	06 - 07
Management tools, equipment and other tangible fixed assets	03 - 06
Computer software and other intangible assets	02 - 05

Land use rights are not amortized if they are granted by the Government of Vietnam for an indefinite term. Land use rights with definite term are amortized over the granted term.

## **17. Prepaid expenses**

Prepaid expenses include actual expenses that have arisen but are related to the results of production and business activities of many accounting periods. Prepaid expenses comprise prepaid office rentals and other prepaid expenses.

Office rentals represent the office rental paid in advance. Prepaid office rental is allocated to the consolidated income statement using the straight-line method over the rental period.

Other prepaid expenses include repair, maintenance costs for assets, costs of tools and supplies issued for consumption prepaid service charges and other prepaid expenses, which are expected to provide future economic benefits to the Bank. These expenses are capitalized as prepaid expenses and are allocated to the consolidated income statement using the straight-line method over the period of three years or less in accordance with prevailing accounting regulations.

## **18. Receivables**

Receivables other than those from credit activities in the Bank's operation are initially recognized at cost and subsequently recorded at cost. Other receivables are subject to impairment review based on the overdue status of the outstanding receivables or based on the expected loss for the following cases: institutional debtors who have fallen into bankruptcy or have been in the process of dissolution; or individual debtors who are missing, escaping, prosecuted, on trial or passed away even though receivables are not overdue. Provision expense incurred is recorded as "Operating expenses" in the consolidated income statement during the period.

Provision rates for doubtful receivables are applied in accordance with the prevailing accounting regulations.

## **19. Other provisions**

Other provisions are recognized when the Bank and its subsidiaries has a present obligation as a result of a past event, and it is probable that the Bank and its subsidiaries will be required to settle that obligation. Other provisions are measured at the management's best estimate of the expenditure required to settle the obligation at the end of the accounting period.

## **20. Capital and reserves**

### **20.1. Common shares**

Common shares are classified as owners' equity.

### **20.2. Share premium**

When capital is received from shareholders, the difference between selling price and par value is recorded as share premium in owners' equity. Incurred expenses that directly relate to the issuance of common shares are recognized as a decrease in share premium.

### **20.3. Treasury shares**

When issued shares are repurchased, the aggregate amount paid, including expenses that directly relate to the repurchase of shares, after deducting taxes, is recorded as treasury shares and stated as a decrease in owners' equity.

### **20.4. Reserves**

The bank makes provisions for funds as a percentage of profit after tax in accordance with Law on Credit Institutions No. 32/2024/QH15 and Decree 93/2017/ND-CP dated 25 July 2017. Accordingly, Reserves are used for specific purposes and are appropriated from the Bank's profit after tax based on the regulated ratios in the following sequence:

- Supplementary charter capital reserve: 10% of profit after tax but not exceeding the Bank's charter capital;
- Financial reserve fund: 10% of profit after tax;
- Bonus fund for the Board of Management, bonus and welfare fund are established in accordance with the decision of the General Shareholders' Meeting;
- Investment and development fund and other reserves: established in accordance with current regulations and the Decisions of the General Shareholders' Meeting.

Reserves at the subsidiaries are made under the Bank's policy, except for those for the following subsidiaries, which are made in accordance with relevant legal regulations:

- VietinBank Securities Joint Stock Company and VietinBank Fund Management Company Limited: reserves are appropriated from their net profit after tax according to Circular No. 114/2021/TT-BTC dated 17 December 2021 ("Circular 114") annulling entirely Circular No. 146/2014/TT-BTC dated 06 October 2014 ("Circular 146") issued by the Ministry of Finance, as follows:

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTDHN**

- The balance of the supplementary charter capital reserve built up according to the provisions of Circular 146 is used to supplement the charter capital in accordance with the provisions of Law on Securities No. 54/2019/QH14 dated 26 November 2019, related guiding documents and the Charter on organization and operation of these companies;
- The balance of the operational risk and financial reserve built up according to the provisions of Circular 146 is used to supplement the charter capital or in accordance with decision of the General Shareholders' Meeting, Board of Members or Chairman/President in accordance with the provisions of Law on Securities No. 54/2019/QH14, related guiding documents and the Charter on organization and operation of these companies, ensuring that the financial safety ratios are met as prescribed by securities law.
- VietinBank Insurance Joint Stock Corporation reserves are appropriated from its net profit after tax according to Decree No. 46/2023/ND-CP dated 01 July 2023 issued by the Government at the following rate:
  - Statutory reserve fund: 5% of profit after tax, not exceeding 10% of the Company's charter capital.
- VietinBank Lao Limited: statutory reserve fund, investment and development fund and other funds are appropriated from VietinBank Lao Limited's net profit after tax according to Amended Law on Commercial Banks on 07 December 2018 published by the Lao National Assembly at the following rates:
  - Statutory reserve fund: 10% of profit after tax;
  - Investment and development fund: established in accordance with the owner's approval;

## **21. Revenue and expenses**

### ***21.1. Interest and similar income/expenses***

Interest income and interest expenses are recognized in the consolidated income statement on the accrual basis. The accrued interest income arising from the loans that are classified from group 2 to group 5 in accordance with Circular 31, accrued interest income on loans restructured and maintained as Standard loan groups (group 1) as prescribed in Circular 02/2023, Circular 06/2024, Circular 53/2024 and Decree 55 will not be recognized in the consolidated income statement. Accrued interest income on such loans is recorded as an off-balance-sheet item and is recognized in the consolidated income statement upon actual receipt.

Income and expense interest on securities investments are recorded on the accrual basis. Accrued interest income of securities that are fallen within the scope of Circular 31 and classified from group 2 upwards is not recognized in the consolidated income statement for the period and these accruals are recorded as off-balance-sheet items and are only recognized in the consolidated income statement upon actual receipt.

### ***21.2. Insurance income and expenses***

#### ***For direct premium insurance transactions***

Gross direct premiums are recognized in accordance with Circular 67/2023/TT-BTC dated 02 November 2023 ("Circular 67"). Accordingly, gross direct premiums are recognized when one of

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTDHN**

the following conditions is met: (1) the insurance contract has been entered into by the insurer and the insured, who have fully paid premiums; (2) there is evidence that the insurance contract has been signed and the insured has fully paid the premiums; and (3) when the insurance contract is concluded and the insurance business enterprise agrees with the policyholder on the premium payment period (including the grace period); and (4) when the insurance contract is concluded and there is an agreement with the policyholder on paying premiums in installments as per the insurance contract, the insurance enterprise or the branch of a foreign non-life insurance enterprise records revenue for the premium amount corresponding to the installment(s) that have arisen, and does not record revenue for premiums that are not yet due as per the agreement in the insurance contract.

The prepaid premium before the due date as at the end of the operating period is recognized in the "Other payables and liabilities" item in the consolidated statement of financial position. Premium return and premium reduction are considered as revenue deduction and must be recorded separately. At the period end, these amounts are net-off to gross written premium to calculate net written premium in the "Income from services" item in the consolidated income statement. Insurance claim expenses are recognized when the claim documents are completed and approved by the authorized person. Claims that have not been approved as of the end of the financial year are considered unresolved and are recorded for the purpose of provisioning for claims. The commission expense of each product is calculated at a percentage based on the direct premium stated in Circular 67. Commission expenses are allocated and recognized in the consolidated income statement corresponding with the premium earned.

*For reinsurance transactions*

*(i) Reinsurance ceded*

Reinsurance premium ceded under treaty reinsurance agreements are recognized when gross written premiums within the scope of the treaty agreements are recognized.

Reinsurance premium ceded under facultative reinsurance agreements is recognized when the facultative reinsurance agreement has been signed and when gross written premiums within the scope of the facultative agreements are recognized.

Claim receipts from ceded policies is recognized when there is evidence of liability on the part of the reinsurer.

Commission on reinsurance ceded and other related revenue are recognized corresponding to reinsurance premium ceded incurred during the period. At the end of accounting period, the reinsurance commission equivalent to the insurance commission which is not included in premium of the current period corresponding to unearned premium of reinsurance ceded shall be determined and allocated to the subsequent accounting periods based on registered method of unearned premium reserve.

*(ii) Reinsurance assumed*

Reinsurance assumed under treaty reinsurance arrangement:

- Revenue and expenses relating to reinsurance assumed under treaty reinsurance are recognized when the statement of account is received from the cedants.

Reinsurance assumed under facultative reinsurance arrangement:

- Reinsurance premium assumed is recognized when the facultative reinsurance has been signed and an account statement (for each facultative reinsurance agreement) has been received from the cedants;
- Claim expenses for reinsurance assumed is recognized when the liability under agreement arises and when a statement of account has been sent to the reinsurer; and;
- Commission on reinsurance assumed is recognized when the reinsurance premium is ceded and when a statement of account has been sent to the reinsurer. At the end of accounting period, the part of insurance commission which is not included in expense of the period corresponding to unearned premium of reinsurance assumed shall be determined and allocated to the subsequent periods based on registered method for unearned premium reserve.

***21.3. Income from service charges and commissions***

Income from service charges and commissions is recognized on the accrual basis.

***21.4. Income from guarantee and L/C commitment activities***

Income from guarantee and L/C commitment activities is recognized on the accrual and allocation bases.

***21.5. Income from securities trading***

Income from securities trading is recognized as difference between selling price and cost of securities sold.

***21.6. Recognition of dividends and profits received***

Cash dividends and profits received from investment and capital contributions activities are recorded in the consolidated income statement when the Bank's right to receive dividends and profits has been established. Share dividends, which are distributed from profits of joint stock companies, are recognized neither as an increase in the value of received shares nor financial income in the consolidated financial statements but are only used for tracking the increase in the number of shares according to Circular No. 200/2014/TT-BTC dated 22 December 2014 issued by the Ministry of Finance.

***21.7. Revenue from other services***

When the contract results can be determined reliably, revenue will be recognized based on the level of work completion. If the contract results cannot be determined reliably, revenue will only be recognized at the recoverable level of the recorded expenses.

***21.8. Recognition of uncollectible receivables***

According to Circular No. 16/2018/TT-BTC dated 07 February 2018 ("Circular 16") issued by the Ministry of Finance, receivables recognized as accrued income but subsequently assessed to be not recoverable or not yet recoverable at the due date are recorded, the Bank records a reduction in revenue if it is within the same financial year or records it as an expense if it is in a different financial year, and tracks it off-balance sheet to ensure collection. Upon actual receipt of these receivables, the Bank recognizes them as income according to the nature of the income in the consolidated income statement.



## **22. Taxation**

Corporate income tax expense represents the sum of the current corporate income tax expense and deferred tax.

The current corporate income tax expense is based on taxable profit for the period. Taxable profit differs from profit before tax as reported in the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other periods (including loss carried forward, if any) and it further excludes items that are never taxable or deductible.

Deferred tax is recognized on temporary differences between carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases. Deferred tax liabilities are generally recognized for all taxable temporary differences unless, they occurred from the initial recognition of an asset or liability of a transaction which has no impact on accounting profit or taxable profit/(loss) at the transaction date. Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilized.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realized. Deferred tax is charged or credited to the consolidated income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to corporate income taxes levied by the same tax authority and the Bank intends to settle its current tax assets and liabilities on a net basis.

The determination of the current corporate income tax expense is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examinations.

Other taxes are paid in accordance with the prevailing tax laws in Vietnam.

## **23. Employee benefits**

### **23.1. Post-employment benefits**

Post-employment benefits are paid to retired employees of the Bank and its subsidiaries in Vietnam by the Social Insurance Agency under the Ministry of Labor - Invalids and Social Affairs. The Bank and its subsidiaries in Vietnam are required to contribute to these post-employment benefits by paying social insurance premium to the Social Insurance Agency at the rate of 17.5% of the employee's monthly basic salary for their working period. In addition, the Bank shall pay a subsidy of 02 months of additional salary based on job positions with the average key performance indicator ("KPI") of the six consecutive months before retirement.

### **23.2. Severance allowance**

According to Article 46 of Labour Code No. 45/2019/QH14 effective from 01 January 2021, the Bank and its subsidiaries in Vietnam are responsible to pay severance allowance for employees who have regularly been working at the Bank for 12 months or more, with half-month salary allowance for each working year (clauses 1, 2, 3, 4, 6, 7, 9 and 10 of Article 34 of the Labor Code), except for those who are eligible for receiving pension under the provisions of the Law on Social insurance and those as specified at Point e, Clause 1, Article 36 of the Labor Code 2019. The working period used for calculation of severance allowance excludes the period that employees benefit from unemployment insurance in accordance with regulations and the working period that employees have received severance allowance and retrenchment benefits from employers. The salary as the basis for calculation of severance allowance shall be the average salary of the last 06 months under the employment contract before the termination of labor contract.

### **23.3. Unemployment insurance**

According to Circular No. 28/2015/TT-BLDTBXH dated 31 July 2015 ("Circular 28") of the Ministry of Labor - Invalids and Social Affairs guiding the implementation of Article 52 of the Employment Law 2013 and Decree No. 28/2015/ND-CP of the Government dated 12 March 2015 regulating the implementation of the Employment Law on unemployment insurance, from 01 January 2009, the Bank and its subsidiaries in Vietnam are obliged to pay unemployment insurance to eligible employees at 1% of their salary fund allocated for unemployment insurance.

## **24. Related parties**

The parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making decisions on financial and operating policies. A party is considered as a related party with the Bank if:

- a. Directly or indirectly through one or more intermediaries, the party:
  - Controls, or is controlled by, or is under common control by the Bank (including the holding company and its subsidiaries);
  - Contributes capital to the Bank and therefore has significant influence over the Bank;
  - Has joint control over the Bank.
- b. The party is a joint venture or an associate of which the Bank is a venturer or an investor;
- c. The party has a key management personnel who is also a member of the Board of Directors, Board of Management, and Board of Supervisors of the Bank;
- d. The party is a close member of the family of any individual referred to in (a) or (c);
- e. The party is an entity that is, directly or indirectly controlled, jointly controlled or significantly influenced by, or of which, significant voting power in such entity resides with, any individual referred to in (c) or (d).

## **25. Technical reserves for insurance activities**

The technical reserves are calculated in accordance with Circular 67 and Official Letter approved by the Ministry of Finance including Official Letter No. 2821/BTC-QLBH dated 13 March 2018 and Official Letter No. 2160/BTC-QLBH dated 28 February 2024. Details are as follows:

***Technical reserves for non-life insurance***

***Unearned premium reserve***

For non-life insurance policies, reinsurance policies ("insurance policy"), unearned premium reserve is made based on the coefficient of the insurance policy duration on a daily basis, calculated on the premium amount.

***Claim reserve***

For incurred losses that have been reported, the original and reinsurance claim reserves, as well as the ceded reinsurance claim reserves, are established on a case-by-case basis, based on the liability level for the reported incurred losses.

- For incurred but not reported (IBNR) losses, reserves are established based on the statistical compensation rate over the previous three consecutive years. Specifically as follows:

$$\begin{array}{ccccccc}
 \begin{array}{c} \text{Claims} \\ \text{reserve for} \\ \text{covered} \\ \text{losses that} \\ \text{have} \\ \text{occurred but} \\ \text{have not} \\ \text{been} \\ \text{reported or} \\ \text{claimed of} \\ \text{the current} \\ \text{fiscal year} \end{array} & = & \frac{\begin{array}{c} \text{Total indemnities for} \\ \text{losses that have} \\ \text{occurred but have not} \\ \text{been reported or} \\ \text{claimed of last three} \\ \text{consecutive fiscal} \\ \text{years} \end{array}}{\begin{array}{c} \text{Total indemnities} \\ \text{of last three} \\ \text{consecutive fiscal} \\ \text{years} \end{array}} & \times & \begin{array}{c} \text{Indemnity} \\ \text{of current} \\ \text{fiscal} \\ \text{year} \end{array} & \times & \frac{\begin{array}{c} \text{Net revenue} \\ \text{earned from} \\ \text{insurance} \\ \text{business of} \\ \text{current fiscal} \\ \text{year} \end{array}}{\begin{array}{c} \text{Net revenue} \\ \text{earned from} \\ \text{insurance} \\ \text{business of last} \\ \text{fiscal year} \end{array}} & \times & \frac{\begin{array}{c} \text{Average} \\ \text{deferred time} \\ \text{of claims of} \\ \text{current fiscal} \\ \text{year} \end{array}}{\begin{array}{c} \text{Average} \\ \text{deferred time} \\ \text{of claims of} \\ \text{last fiscal year} \end{array}}
 \end{array}$$

Including:

The compensation amount incurred in a financial year includes the actual compensation paid during the year plus the increase/decrease in claim reserves for incurred losses that fall under insurance liability but have not been settled by the end of the financial year.

The average deferred time of claims requests is the average time from when the loss occurs to when the Corporation receives the loss notification or the claim request file (measured in days).

***Catastrophe reserve***

According to Vietnamese Accounting Standard No. 19 on Insurance Contracts, losses that have not occurred and do not exist as of the financial statement reporting date (including catastrophe reserves) do not need to be reserved. However, the VietinBank Insurance Joint Stock Corporation follows the reserve policy as stipulated in Circular 67, where the catastrophe reserve is uniformly applied to all types of operations at 1% of the retained insurance premiums for the year.

***Technical reserve for health insurance***

*Mathematical reserve*

- For health insurance and reinsurance contracts (insurance contracts) with a term of more than one year, the premium reserve is established based on the ratio of the insurance contract term per day on the basis of the insurance premium.
- For health insurance and reinsurance contracts (insurance contracts) covering cases of death or permanent disability, the premium reserve is established based on the ratio of the insurance contract term per day on the basis of the insurance premium.

*Unearned Premium reserve*

For health insurance and reinsurance contracts (insurance contracts) with a term of less than one year, the premium reserve is established based on the ratio of the insurance contract term per day on the basis of the insurance premium.

*Claim reserve*

For incurred losses that have been reported, the original and reinsurance claim reserves, as well as the ceded reinsurance claim reserves, are established on a case-by-case basis, based on the liability level for the reported incurred losses.

For incurred but not reported (IBNR) losses, reserves are established based on the statistical compensation rate over the previous three consecutive years. Specifically as follows:

$$\begin{array}{c} \text{Claims} \\ \text{reserve for} \\ \text{covered} \\ \text{losses that} \\ \text{have} \\ \text{occurred but} \\ \text{have not} \\ \text{been} \\ \text{reported or} \\ \text{claimed of} \\ \text{the current} \\ \text{fiscal year} \end{array} = \frac{\begin{array}{c} \text{Total indemnities for} \\ \text{losses that have} \\ \text{occurred but have not} \\ \text{been reported or} \\ \text{claimed of last three} \\ \text{consecutive fiscal} \\ \text{years} \end{array}}{\begin{array}{c} \text{Total indemnities} \\ \text{of last three} \\ \text{consecutive fiscal} \\ \text{years} \end{array}} \times \begin{array}{c} \text{Indemnity} \\ \text{of current} \\ \text{fiscal} \\ \text{year} \end{array} \times \frac{\begin{array}{c} \text{Net revenue} \\ \text{earned from} \\ \text{insurance} \\ \text{business of} \\ \text{current fiscal} \\ \text{year} \end{array}}{\begin{array}{c} \text{Net revenue} \\ \text{earned from} \\ \text{insurance} \\ \text{business of last} \\ \text{fiscal year} \end{array}} \times \frac{\begin{array}{c} \text{Average} \\ \text{deferred time} \\ \text{of claims of} \\ \text{current fiscal} \\ \text{year} \end{array}}{\begin{array}{c} \text{Average} \\ \text{deferred time} \\ \text{of claims of} \\ \text{last fiscal year} \end{array}}$$

Including:

The compensation amount incurred in a financial year includes the actual compensation paid during the year plus the increase/decrease in claim reserves for incurred losses that fall under insurance liability but have not been settled by the end of the financial year.

The average deferred time of claim requests is the average time from when the loss occurs to when the Corporation receives the loss notification or the claim request file (measured in days).

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTDHN**

*Equalization reserve*

Equalization reserve for health insurance is set up at 1% of retained premium in the period and recognized in catastrophe reserve account on the consolidated financial statement.

**26. Offsetting**

Financial assets and financial liabilities are offset and the net amounts are reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

The Bank is not allowed to offset reserves for direct insurance and assumed reinsurance against reserve for ceded reinsurance. Such reserves should be presented separately in the consolidated statement of financial position, in which unearned premiums reserve, claims reserve for direct insurance and assumed reinsurance and catastrophe reserve are recognized as liabilities in "Other payables and liabilities" item in the consolidated statement of financial position; while unearned premium reserve for outward reinsurance and claims reserve for ceded reinsurance are recognized as reinsurance assets in "Other assets" item in the consolidated statement of financial position.

**V. ADDITIONAL INFORMATION FOR ITEMS PRESENTED IN THE STATEMENT OF FINANCIAL POSITION**

**1. TRADING SECURITIES**

	<i>31 March 2025</i>	<i>31 December 2024</i>
	<i>VND million</i>	<i>VND million</i>
<b>Debt securities</b>	<b>2,241,625</b>	<b>1,708,606</b>
- Government bonds	1,607,910	623,734
- Debt securities issued by other domestic credit institutions	357,410	808,448
- Debt securities issued by domestic economic entities	276,305	276,424
- Foreign debt securities	-	-
<b>Equity securities</b>	<b>969,833</b>	<b>1,282,086</b>
- Equity securities issued by other domestic credit institutions	295,703	295,703
- Equity securities issued by domestic economic entities	674,130	986,383
<b>Provision for trading securities</b>	<b>(144,524)</b>	<b>(191,817)</b>
	<b>3,066,934</b>	<b>2,798,875</b>

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTDHN**

**2. DERIVATIVES AND OTHER FINANCIAL ASSETS/(LIABILITIES)**

	<i>Net book value</i>	
	<i>(at exchange rate as at the reporting date)</i>	
	<i>Assets</i>	<i>Liabilities</i>
	<i>VND million</i>	<i>VND million</i>
<b>As at 31/03/2025</b>		
<b>1 - Currency derivative financial instruments</b>	-	<b>425,533</b>
- Forward contracts	-	333,687
- Swap contracts	-	91,846
- Futures contracts	-	-
<b>2 - Interest rate derivative financial instruments</b>	-	<b>106,971</b>
<b>As at 31/12/2024</b>	-	-
<b>1 - Currency derivative financial instruments</b>	<b>25,355</b>	<b>298,910</b>
- Forward contracts	-	298,910
- Swap contracts	25,355	-
<b>2 - Interest rate derivative financial instruments</b>	-	<b>117,286</b>

**3. LOANS TO CUSTOMERS**

	<i>31 March 2025</i>	<i>31 December 2024</i>
	<i>VND million</i>	<i>VND million</i>
Loans to domestic economic entities and individuals	1,781,724,704	1,703,097,921
Dicouted promissory notes and valuable papers	1,500,961	1,745,674
Finance leases	4,445,651	4,639,031
Payments made on behalf of customers	121,487	304,240
Loans by grants, investment trusts	1,702,954	1,752,217
Loans to foreign organizations and individuals	10,773,936	9,330,597
Other loans <sup>(*)</sup>	189,549	1,085,034
	<b>1,800,459,242</b>	<b>1,721,954,714</b>

(\*) The figure reflects the receivables in the issuing payment letter of credit issuance operation, where there is an agreement clause allowing the beneficiary to be paid immediately due to the impact of the implementation of Circular 31 and Decree 86.

**3.1 Analysis of loan portfolio by quality**

	<i>31 March 2025</i>	<i>31 December 2024</i>
	<i>VND million</i>	<i>VND million</i>
Standard loans	1,748,752,987	1,677,704,259
Special mention loans	23,735,068	22,898,528
Sub-standard loans	6,431,018	2,817,030
Doubtful loans	5,461,389	4,824,119
Loss loans	16,078,780	13,710,778
	<b>1,800,459,242</b>	<b>1,721,954,714</b>

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTDHN**

**3.2 Analysis of loans portfolio by original term**

	<i>31 March 2025</i>	<i>31 December 2024</i>
	<i>VND million</i>	<i>VND million</i>
Short-term loans	1,195,239,396	1,137,144,961
Medium - term loans	98,788,380	99,036,675
Long-term loans	506,431,466	485,773,078
	<b>1,800,459,242</b>	<b>1,721,954,714</b>

**4. MOVEMENTS (INCREASE/DECREASE) IN PROVISIONS FOR CREDIT  
LOSSES ON LOANS TO CUSTOMERS**

Movements in provisions for credit losses on loans to customers during the period are as follows:

	<b>General provision</b>	<b>Specific provision</b>	<b>Total</b>
<b><u>Current year</u></b>			
<i>Opening balance (01/01/2025)</i>	<b>12,782,431</b>	<b>23,881,694</b>	<b>36,664,125</b>
Provison made for the period	635,109	7,469,663	8,104,772
Provison used to write off bad debts for the period	-	(6,499,884)	(6,499,884)
<i>Closing balance (31/03/2025)</i>	<b>13,417,540</b>	<b>24,851,473</b>	<b>38,269,013</b>

Movements in provisions for credit losses on loans to customers during the previous period are as follows:

	<b>General provision</b>	<b>Specific provision</b>	<b>Total</b>
<b><u>Prior year</u></b>			
<i>Opening balance (01/01/2024) - Restated</i>	<b>10,953,175</b>	<b>16,819,746</b>	<b>27,772,921</b>
Provison made for the period	327,816	7,721,343	8,049,159
Provison used to write off bad debts for the period	-	(5,046,848)	(5,046,848)
<i>Closing balance (31/03/2024)</i>	<b>11,280,991</b>	<b>19,494,241</b>	<b>30,775,232</b>

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
As at 31 Mar 2025 and for the period then ended

**Form B05a/TCTDHN**

**5. INVESTMENT SECURITIES**

	31 March 2025	31 December 2024
	VND million	VND million
<b>Available -for - sale investment securities</b>	<b>190,994,112</b>	<b>188,423,441</b>
<i>Debt securities</i>	<i>190,739,620</i>	<i>188,180,862</i>
- Government bonds	81,104,216	80,284,569
- Debt securities issued by other domestic credit institutions	106,585,658	104,824,865
- Debt securities issued by domestic economic entities	3,049,746	3,071,428
<i>Equity securities</i>	<i>376,615</i>	<i>376,615</i>
- Equity securities issued by domestic economic entities	376,615	376,615
<i>Provision for impairment of available -for-sale investment securities</i>	<i>(122,123)</i>	<i>(134,036)</i>
<i>Including: - Provision for impairment</i>	-	-
- General provision	(22,123)	(22,182)
- Specific provision	(100,000)	(111,854)
<b>Held-to-maturity investment securities</b>	<b>24,376,058</b>	<b>26,183,712</b>
<i>Debt securities</i>	<i>24,769,426</i>	<i>26,635,861</i>
- Government bonds	271,400	61,248
- Debt securities issued by other domestic credit institutions	24,000,000	26,000,000
- Debt securities issued by domestic economic entities	498,026	574,613
<i>Provision for impairment of held-to-maturity investment securities</i>	<i>(393,368)</i>	<i>(452,149)</i>
<i>Including: - Provisions for impairment</i>	-	-
- General provision	-	-
- Specific provision	(393,368)	(452,149)
	<b>215,370,170</b>	<b>181,210,531</b>

**6. CAPITAL CONTRIBUTION, LONG-TERM INVESTMENTS**

	31 March 2025	31 December 2024
	VND million	VND million
Investments in joint ventures	3,843,956	3,706,673
Other long-term investments	234,462	234,462
Provisions for impairment of long-term investments	(7,335)	(7,291)
	<b>4,071,083</b>	<b>3,933,844</b>

Investment in joint venture at the end of the period are as follows:

	31 March 2025				31 December 2024			
	Cost equivalent (USD)	Original cost converted to VND million	Net value of investment using equity method VND million	Proportion of ownership interest	Cost equivalent (USD)	Original cost converted to VND million	Net value of investment using equity method VND million	Proportion of ownership interest
Indovina Bank Ltd	96,500,000	1,688,788	3,843,956	50%	96,500,000	1,688,788	3,706,673	50%
		<b>1,688,788</b>	<b>3,843,956</b>			<b>1,688,788</b>	<b>3,206,452</b>	



**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTDHN**

Indovina Bank Limited was established in Vietnam with the Head Office located in Ho Chi Minh City, whose main activity is providing banking services. This is a joint venture between the Bank and Cathay United Bank, a bank established in Taiwan. Indovina Bank Limited was granted Establishment and Operation License for Joint venture bank: No. 101/GP-NHNN dated 11 November 2019 (replacing Operation License for Joint venture bank No. 08/NH-GP dated 29 October 1992) for the duration of 99 years with the charter capital of USD 193,000,000.

**7. BORROWINGS FROM THE GOVERNMENT AND the SBV**

	<i>31 March 2025</i> <i>triệu đồng</i>	<i>31 December 2024</i> <i>triệu đồng</i>
<b>Borrowings from the SBV</b>	<b>8,442,678</b>	<b>9,512,869</b>
Loans under credit contracts	437,170	488,053
Discounted loans on valuable papers	7,998,550	9,017,858
Borrowings for grant to State-owned enterprises	6,958	6,958
<b>Current accounts held by the State Treasury</b>	<b>127,049,384</b>	<b>144,771,235</b>
<i>In VND</i>	<i>127,049,384</i>	<i>144,771,235</i>
<b>Repos of government bonds with State Treasury</b>	<b>3,082,605</b>	<b>-</b>
	<b>138,574,667</b>	<b>154,284,104</b>

**8. DEPOSITS AND BORROWINGS FROM OTHER CREDIT INSTITUTIONS**

	<i>31 March 2025</i> <i>VND million</i>	<i>31 December 2024</i> <i>VND million</i>
<b>Deposits from other credit institutions</b>		
<b>Demand deposits</b>	<b>221,743,864</b>	<b>204,152,599</b>
- In VND	114,937,281	109,006,271
- In foreign currencies	106,806,583	95,146,328
<b>Term deposits</b>	<b>68,655,566</b>	<b>49,367,028</b>
- In VND	60,500,000	47,710,000
- In foreign currencies	8,155,566	1,657,028
<b>Borrowings from other credit institutions</b>	<b>18,639,263</b>	<b>22,621,628</b>
- In VND	12,690,184	18,616,851
<i>borrowings</i>	<i>5,121,395</i>	<i>11,184,500</i>
- In foreign currencies	5,949,079	4,004,777
	<b>309,038,693</b>	<b>276,141,255</b>

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*As at 31 Mar 2025 and for the period then ended*

**9. DEPOSITS FROM CUSTOMERS**

	<i>31 March 2025</i>	<i>31 December 2024</i>
	<i>VND million</i>	<i>VND million</i>
<b>Demand deposits</b>	<b>382,350,906</b>	<b>383,283,642</b>
- Demand deposits in VND	313,034,765	321,102,773
- Demand deposits in foreign currencies	69,316,141	62,180,869
<b>Term deposits</b>	<b>1,226,426,878</b>	<b>1,207,204,483</b>
- Term deposits in VND	1,190,075,490	1,166,855,835
- Term deposits in foreign currencies	36,351,388	40,348,648
<b>Deposits for specific purposes</b>	<b>6,960,880</b>	<b>9,979,781</b>
- Deposits for specific purposes in VND	6,087,809	9,115,853
- Deposits for specific purposes in foreign	873,071	863,928
<b>Margin deposits</b>	<b>5,488,790</b>	<b>5,848,779</b>
- Margin deposits in VND	5,163,462	5,457,579
- Margin deposits in foreign currencies	325,328	391,200
	<b>1,621,227,454</b>	<b>1,606,316,685</b>

**10. VALUABLE PAPERS ISSUES**

*Unit: VND Million*

Type of valuable papers	Bill	Bearer bonds	Book-entry bonds	Certificate of deposits	Total
<b>Term under 12 months</b>					
<i>Par value</i>	153	-	-	143,798,904	143,799,057
<i>Discount</i>	-	-	-	-	-
<i>Premium</i>	-	-	-	-	-
<b>Term from 12 months to under</b>					
<i>Par value</i>	-	166	-	8,379,881	8,380,047
<i>Discount</i>	-	-	-	-	-
<i>Premium</i>	-	-	-	-	-
<b>Term over 5 years</b>					
<i>Par value</i>	-	-	51,177,020	-	51,177,020
<i>Discount</i>	-	-	-	-	-
<i>Premium</i>	-	-	78	-	78
<b>Total</b>	<b>153</b>	<b>166</b>	<b>51,177,098</b>	<b>152,178,785</b>	<b>203,356,202</b>

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*As at 31 Mar 2025 and for the period then ended*

**11. OTHER PAYABLES AND LIABILITIES**

	<i>31 March 2025</i>	<i>31 December 2024</i>
	<i>VND million</i>	<i>VND million</i>
Interest and fees payable	21,894,217	21,026,493
Deferred corporate income tax payable	-	-
Payables:	13,501,058	18,301,502
<i>Internal payables</i>	<i>1,865,493</i>	<i>3,869,525</i>
<i>External payables</i>	<i>11,635,565</i>	<i>14,431,977</i>
Other risk provisions:	2,711,389	2,763,419
<i>- Other risk provisions (operational risk provisions, etc., excluding other provisions for on-balance sheet assets)</i>	<i>2,711,389</i>	<i>2,763,419</i>
Bonus and welfare fund	2,929,634	3,800,685
	<b>41,036,298</b>	<b>45,892,099</b>

**12. THE BANK'S OBLIGATIONS TO THE STATE BUDGET**

	<i>Opening balance</i>	<i>Movement in the period</i>		<i>Closing balance</i>		
	<i>VND million</i>	<i>Payable VND million</i>	<i>Paid VND million</i>	<i>Payable VND million</i>	<i>Receivable VND million</i>	<i>Total VND million</i>
Value added tax	98,927	236,355	252,192	88,958	(5,868)	83,090
Corporate income tax	3,336,933	1,320,607	3,339,345	1,318,195	-	1,318,195
Other taxes	158,876	853,860	887,955	126,377	(1,596)	124,781
	<b>3,594,736</b>	<b>2,410,822</b>	<b>4,479,492</b>	<b>1,533,530</b>	<b>(7,464)</b>	<b>1,526,066</b>

The bank is obligated to pay corporate income tax at a rate of 20% on total taxable profits. The bank's tax reports are subject to examination by tax authorities. Due to the application of laws and tax regulations to various types of transactions that can be interpreted in different ways, the tax amounts presented in the financial statements may be subject to change based on the final decision of the tax authorities.

**Current Corporate Income Tax**

Current corporate income tax payable is determined based on the taxable income of the current year. Taxable income differs from the income reported in the consolidated income statement because taxable income does not include income items that are taxable or deductible in different years due to differences between the bank's accounting policies and current tax regulations, and also does not include items that are non-taxable or non-deductible for tax purposes. The bank's current corporate income tax payable is calculated at the tax rates enacted by the end of the financial year.

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTDHN**

**13. CAPITAL AND RESERVES**

**13.1 Movements in owner's equity**

*Unit: VND Million*

	Opening balance	Movement in the period		Closing balance
		Increase	Decrease	
1. Contributed capital/charter capital	53,699,917	-	-	53,699,917
2. Share Premium	8,974,677	-	-	8,974,677
3. Treasury shares	-	-	-	-
4. Revaluation surplus	-	-	-	-
5. Foreign exchange differences	243,105	-	13,432	229,673
6. Investment and development fund	512,455	-	920	511,535
7. Financial reserve fund	15,034,273	-	1,739	15,032,534
8. Charter capital supplementary reserve fund	9,770,029	-	-	9,770,029
9. Other equity funds	-	-	-	-
10. Retained earnings	58,390,118	5,418,875	5,832	63,803,161
11. Non-controlling interests	970,729	80,512	-	1,051,241
12. Other capital	909,405	-	-	909,405
	<b>148,504,708</b>	<b>5,499,387</b>	<b>21,923</b>	<b>153,982,172</b>

**The indicators for the Investment and Development fund, Financial reserve fund, and Charter capital supplementary reserve fund:** Decrease due to foreign exchange differences in financial statement conversion.

**The indicator for Retained Earnings:** Increase from after-tax profit during the period; Decrease due to other downward adjustments.

**The indicator for Non-controlling Interests:** Increase from after-tax profit of subsidiaries.

**Details of the Bank's shares:**

	31/03/2025 VND Million	31/12/2024 VND Million
Number of registered shares for issue	5.369.991.748	5.369.991.748
Number of shares sold to the public during the period	5.369.991.748	5.369.991.748
- Ordinary shares	5.369.991.748	5.369.991.748
- Preferred shares	-	-
Number of shares repurchased	-	-
- Ordinary shares	-	-
- Preferred shares	-	-
Number of shares outstanding	5.369.991.748	5.369.991.748
- Ordinary shares	5.369.991.748	5.369.991.748
- Preferred shares	-	-
Par value of share in circulation (VND)	10.000	10.000

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTDHN**

**VI. ADDITIONAL INFORMATION FOR ITEMS PRESENTED IN THE INCOME  
STATEMENT**

**14. INTEREST AND SIMILAR INCOME**

	<i>Financial period from 01/01/2025 to 31/03/2025 VND Million</i>	<i>Financial period from 01/01/2024 to 31/03/2024 VND Million</i>
Interest from deposits	2,035,542	1,085,627
Interest from loans to customers	27,768,313	27,067,124
Interest from debt securities:	2,117,822	1,857,692
- Interest income from trading securities	1,413	-
- Interest income from investment securities	2,116,409	1,857,692
Income from guarantee services	426,020	509,668
Interest income from finance leases	105,720	127,489
Other income from credit activities	230,795	304,365
	<b>32,684,212</b>	<b>30,951,965</b>

**15. INTEREST AND SIMILAR EXPENSES**

	<i>Financial period from 01/01/2025 to 31/03/2025 VND Million</i>	<i>Financial period from 01/01/2024 to 31/03/2024 VND Million</i>
Interest expenses on deposits	14,442,748	13,299,748
Interest expenses on borrowings	448,865	626,393
Interest expenses on valuable papers issued	2,271,038	1,705,215
Expenses on other credit activities	46,346	146,373
	<b>17,208,997</b>	<b>15,777,729</b>

**16. NET GAIN/(LOSS) FROM TRADING SECURITIES**

	<i>Financial period from 01/01/2025 to 31/03/2025 VND Million</i>	<i>Financial period from 01/01/2024 to 31/03/2024 VND Million</i>
Income from trading securities	198,510	34,917
Expenses on trading securities	(7,608)	(471)
Provision resersed for impairment of trading securities	47,293	3,807
<b>Net gain from trading securities</b>	<b>238,195</b>	<b>38,253</b>

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*As at 31 Mar 2025 and for the period then ended*

**17. NET (LOSS)/GAIN FROM INVESTMENT SECURITIES**

	<i>Financial period from 01/01/2025 to 31/03/2025 VND Million</i>	<i>Financial period from 01/01/2024 to 31/03/2024 VND Million</i>
Income from trading investment securities	15,649	5,148
Expenses on trading investment securities	(2,004)	(1,873)
Provision reserved for impairment of investment securities	77,315	(109,437)
<b>Net loss/gain from trading investment securities</b>	<b>90,960</b>	<b>(106,162)</b>

**18. INCOME FROM CAPITAL CONTRIBUTION, EQUITY INVESTMENTS**

	<i>Financial period from 01/01/2025 to 31/03/2025 VND Million</i>	<i>Financial period from 01/01/2024 to 31/03/2024 VND Million</i>
From equity investment securities	-	1
From capital contribution and long-term investments	247	211
Share from net profit/loss under the method of equity investment in Joint ventures	123,040	59,259
	<b>123,287</b>	<b>59,471</b>

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*As at 31 Mar 2025 and for the period then ended*

**19. OPERATING EXPENSES**

	<i>Financial period from 01/01/2025 to 31/03/2025</i>	<i>Financial period from 01/01/2024 to 31/03/2024</i>
	<i>VND Million</i>	<i>VND Million</i>
Taxes, fees and charges	6,355	5,632
Staff cost:	3,371,668	2,933,536
In which:		
- <i>Salaries and allowances</i>	2,743,169	2,478,057
- <i>Salary-based expenses</i>	279,882	149,776
- <i>Other allowance</i>	1,859	481
- <i>Other expenses</i>	346,758	305,222
Expenses for fixed assets	642,862	583,882
- <i>Depreciation and amortisation expenses</i>	252,982	239,478
- <i>Others</i>	389,880	344,404
Expenses for operating management	1,154,273	999,106
In which:		
- <i>Per diems</i>	34,266	34,336
- <i>Expenses for union activities</i>	3,214	1,475
- <i>Others</i>	1,116,793	963,295
Insurance premium for customer's desposits	296,958	262,087
Other provision expenses	47,107	23,205
	<b>5,519,223</b>	<b>4,807,448</b>

**VII. OTHER INFORMATION**

**20. CASH AND CASH EQUIVALENTS**

Cash and cash equivalents on the consolidated cash flow statement include items on the consolidated statement of financial position as follows:

	<i>31 March 2025</i>	<i>31 December 2024</i>
	<i>VND million</i>	<i>VND million</i>
Cash and cash equivalents	11,517,746	11,147,549
Balances with the SBV	13,043,069	34,431,657
Current deposits at other credit institutions	238,726,700	243,465,753
Placements with other credit institutions with terms not exceeding 3 months	100,546,133	84,213,349
Securities with recovery of maturity term not exceeding 3 months from the date of purchase	481,800	61,248
	<b>364,315,448</b>	<b>373,319,556</b>

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTDHN**

**21. OTHER OFF-BALANCE SHEET ACTIVITIES WHERE BANK BEARS  
SIGNIFICANT RISKS (MATERIAL)**

	<i>31 March 2025</i>	<i>31 December 2024</i>
	<i>VND million</i>	<i>VND million</i>
<b>Contingent liabilities</b>	<b>190,094,103</b>	<b>190,252,618</b>
Credit guarantees	15,078,856	15,390,290
Letters of Credit (L/C) commitments	64,782,764	66,691,329
Other guarantees	110,232,483	108,170,999
<b>Commitments</b>	<b>843,378,749</b>	<b>867,340,987</b>
Foreign exchange transaction commitments	767,153,958	804,229,724
Other commitments	76,224,791	63,111,263
	<b>1,033,472,852</b>	<b>1,057,593,605</b>

**22. RELATED PARTY TRANSACTIONS AND BALANCES**

Details of significant transactions with related parties during the period are as follows:

<b>Related parties</b>	<b>Relationship</b>	<b>Transactions</b>	<b>From 01/01/2025 to 31/03/2025 VND Million</b>	<b>From 01/01/2024 to 31/03/2024 VND Million</b>
The State Bank of Vietnam	Direct owner and management agency	Decrease in deposits at the SBV	(21,388,588)	(23,256,489)
		Decrease in loans from the SBV	(1,070,191)	(75,224)
Indovina Bank Limited	Joint venture	Deposit interest income	34,338	148
		Deposit interest expense	24,048	11
Bank of Tokyo-Mitsubishi UFJ	Stragic shareholder	Deposit interest income	-	18
		Deposit interest expense	2,120	2
		Loan interest expense	3	3,070

Details of significant balances with related parties as at reporting date are as follows:

<b>Related parties</b>	<b>Relationship</b>	<b>Transactions</b>	<b>Receivables/Payables</b>	
			<b>31/03/2025 VND Million</b>	<b>31/12/2024 VND Million</b>
The State Bank of Vietnam	Direct owner and management agency	Deposits of the bank at the SBV	13,043,069	34,431,657
		Loans from the SBV	(8,442,678)	(9,512,869)
Indovina Bank Limited	Joint venture	Deposits of the Bank at related parties	14,101,514	14,150,662
		Deposits of related parties at the Bank	(11,677,104)	(10,733,469)
		Interest receivable	9,332	27,735
		Interest payable	(10,106)	(29,394)
Bank of Tokyo-Mitsubishi UFJ	Stragic shareholder	Deposits of the Bank at related parties	20,813,932	37,680,280
		Deposits of the related party at Bank	(328,219)	(327,300)
		Interest receivable	0	193



**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTDHN**

**23. CONCENTRATION OF ASSETS, LIABILITIES AND OFF-BALANCE-SHEET  
ITEMS BY GEOGRAPHICAL REGIONS**

	<i>Total loan balance</i>	<i>Total deposits</i>	<i>Credit commitments</i>	<i>Derivative financial instruments (Defference between debit- credit)</i>	<i>Trading investment in securities (Defference between debit- credit)</i>
	<i>VND Million</i>	<i>VND Million</i>	<i>VND Million</i>	<i>VND Million</i>	<i>VND Million</i>
Domestic	1,796,033,896	2,032,395,213	189,806,395	(532,504)	218,825,719
Oversea	9,246,796	6,281,055	287,708	-	271,400
	<b>1,805,280,692</b>	<b>2,038,676,268</b>	<b>190,094,103</b>	<b>(532,504)</b>	<b>219,097,119</b>

## **VIII. FINANCIAL RISK MANAGEMENT**

### **24. FINANCIAL RISK MANAGEMENT POLICIES RELATED TO FINANCIAL INSTRUMENTS**

Under the guidance of the SBV on enhancing the role of risk management in credit institutions, the Bank continues implementing risk management policies for its entire business.

In order to achieve sustainable development, improve operational efficiency and competitive advantage, the Bank has always been one of the pioneers in reseaning and applying international practices to its governance. In particular, the Bank met requirements of the SBV in accordance with Basel II with the standards of risk management, capital management, proving information, and has focused on internal and enhancing calculation method according to Basel II. The application of advanced practices in risk management is a prerequisite for the integration and expansion of the Bank's influence in the global financial banking industry. The Bank has always played a pioneering role in modernizing the banking system.

In 2025, the Bank continued actively studying and implementing projects in order to comprehensively enhance the management of all types of risks. Moreover, the Bank has continued to complete its policy system in five (5) levels, namely: (i) General policy regime, (ii) Detailed policies, (iii) Guidance documents on policies, (iv) General processes, and (v) Detailed processes for each product in order to ensure consistency and overall effectiveness of the policy system.

To manage risk related to financial instruments, the Bank has issued regulations, procedures, detailed guidance, sets of indicators and internal limits as well as strictly managed the balance between assets and liabilities, tightly controlled business activities' growth and credit quality; complied with limitation and safety ratios for operation; requirements for risk management as stipulated in Circular No. 22/2019/TT-NHNN, Circular No. 41/2016/TT-NHNN, Circular No. 13/2018/TT-NHNN and amendments and supplements of the SBV and the regulatory authorities; which has gradually met requirements for risk management.

The Bank's financial instruments are detailed in the table below:

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTD-HN**

**CLASSIFICATION OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES**

	Carrying value						
	Fair value through profit or loss	Held-to- maturity	Loans and receivables	Available for sale	Other Assets and liabilities measured at amortized cost	Total carrying value	Fair value
	VND Million	VND Million	VND Million	VND Million	VND Million	VND Million	VND Million
Cash, gold, silver and gemstones	-	-	11,517,746	-	-	11,517,746	11,517,746
Balances with the SBV	-	-	13,043,069	-	-	13,043,069	13,043,069
Placement with and loans to other CIs	-	-	406,579,256	-	-	406,579,256	(*)
Trading securities	3,211,458	-	-	-	-	3,211,458	(*)
Derivatives and other financial assets	-	-	-	-	-	-	(*)
Loans to customers	-	-	1,800,459,242	-	-	1,800,459,242	(*)
Available-for-sale investment securities	-	-	-	191,116,235	-	191,116,235	(*)
Held-to-maturity investment securities	-	24,769,426	-	-	-	24,769,426	(*)
Other long-term investments	-	-	-	234,462	-	234,462	(*)
Other financial assets	-	-	44,331,067	-	-	44,331,067	(*)
	<b>3,211,458</b>	<b>24,769,426</b>	<b>2,275,930,380</b>	<b>191,350,697</b>	<b>-</b>	<b>2,495,261,961</b>	
Borrowings from the Government and the SBV	-	-	-	-	138,574,667	138,574,667	(*)
Deposits and borrowings from other CIs	-	-	-	-	309,038,693	309,038,693	(*)
Deposits from customers	-	-	-	-	1,621,227,454	1,621,227,454	(*)
Derivatives and other financial liabilities	532,504	-	-	-	-	532,504	(*)
Grants, trusted funds and borrowings where the bank bears risks	-	-	-	-	2,115,411	2,115,411	(*)
Valuable papers issued	-	-	-	-	203,356,202	203,356,202	(*)
Other financial liabilities	-	-	-	-	36,791,379	36,791,379	(*)
	<b>532,504</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,311,103,806</b>	<b>2,311,636,310</b>	

(\*) The bank has not assessed the fair value of these financial assets and financial liabilities as of the reporting date because Vietnamese Accounting Standards and current regulations have not yet provided specific guidance on determining the fair value of financial assets and financial liabilities.

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 Mar 2025 and for the period then ended*

**25.1. Interest rate risk:**

Interest rate risk is the possibility of the Bank's income or asset value being affected when market interest rate fluctuates.

Interest rate risk of the Bank can derive from investment activities, capital mobilization and lending activities.

The re-pricing period for effective interest rate is the remaining period from the date of consolidated financial statements to the nearest interest rate re-pricing term of assets and capital. The following assumptions and conditions have been adopted in the analysis of the re-pricing period of the Bank's assets and liabilities:

- ▶ Cash, gold and gemstones; balances with the SBV; fixed assets; capital contribution, long-term investments are classified as non-interest-bearing items;
- ▶ The effective interest rate re-pricing term of trading securities is calculated on the basis of the effective interest rate re-pricing term specified in contracts/agreements or in accordance with regulations on expected holding period of the bank, depending on whichever comes earlier;
- ▶ The effective interest rate re-pricing term of placements with and loans to other credit institutions; investment securities; loans to customers; other assets; borrowings from the Government and the SBV; deposits and borrowings from other credit institutions; deposits from customers; valuable papers issued; grants, trusted funds and borrowings where the Bank bears risks are determined as follows:
  - Items with fixed interest rate during the contractual period: the effective interest rate re-pricing term is determined from the reporting date to maturity date;
  - Items with floating interest rate: the effective interest rate re-pricing term is determined from the reporting date to the nearest interest rate re-pricing date;
  - Accrued income, accrued expenses: Classified as non-interest-bearing items.

***The Bank's interest rate risk policies***

For interbank lending activities (short-term), investment interest rate is based on the fluctuation of the market and the Bank's cost of capital. The interbank loans are usually short-term (of less than 3 months).

Based on forecasts on the market fluctuations of interest rate and its capital balancing ability, the Bank will make appropriate investment decisions. In case that interest rates are forecasted to go down, the Bank will strengthen long-term investments to increase profitability. In contrast, if interest rates are forecasted to go up, the Bank will increase short-term investments.

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
*As at 31 Mar 2025 and for the period then ended*

For capital mobilization activities, interest rates are determined based on the market price, the business orientation of the Bank's management, the Bank's capital balance and regulations of the SBV. The Bank's mobilized capital mainly has a short interest rate re-pricing term.

For lending activities, the Bank determines lending interest rates based on the principle of sufficient coverage for cost of capital, management expenses, risk considerations, collaterals' values and market interest rate to ensure the Bank's competitiveness as well as the efficiency. The Head Office regulates the lending interest rate floor for each period; branches can decide lending interest rates of each customer for each period based on credit risk analysis and assessment provided that these rates are not below the regulated floor rate and the annual budgeted profit is assured. Besides, due to the capital structure mainly comprising funds with short interest rate re-pricing terms, the Bank requires that all long-term and medium-term loans' interest must be floating (interest rates are not fixed during the whole loans' periods) to minimize possible arising interest rate risk.

***Interest rate risk management***

The Bank manages interest rate risk at 2 levels: transaction level and portfolio level.

***Interest rate risk management at the portfolio level***

- ▶ The Bank has issued regulations and procedures for managing interest rate risk on the banking book, which stipulate the principles for managing interest rate risk on the banking book through the process of identification, measurement, control and monitoring of risk to ensure the balance between the interest rate risk control/prevention goal and the maximization of net interest income as well as the economic value of equity in the business operations of the Bank.
- ▶ The Bank has completed the design, officially implemented and continuously upgraded the Assets-Liabilities Management ("ALM") software system, which runs to the transaction level under international practices, automatically provides reports on re-evaluation term differences by nominal terms and by behaviours, scenarios analysis reports on interest rate increase/decrease situations, etc. in order to facilitate the Bank's interest rate risk management activities.
- ▶ The Bank adjusts the re-pricing term of assets to the re-pricing term of capital, ensuring the re-evaluation term difference is within the permitted limit.

***Interest rate risk management at the transaction level***

- ▶ All credit contracts are required to include terms relating to interest rate risk prevention to ensure that the Bank can take initiative in coping with fluctuations of the market; lending interest rate must be set to accurately reflect the Bank's actual cost of capital.

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*As at 31 Mar 2025 and for the period then ended*

- ▶ Management through the Fund Transfer Pricing (FTP) tool: the Bank has completed and continuously improves the internal Fund Transfer Pricing system (FTP), which has enhanced the Bank's centralized management of capital and interest rate. Depending on the Bank's business orientation and the market movements, the Head Office can adjust FTP for each type of customers or products, etc., giving financial signals for the business units to determine their lending/capital mobilization rates applicable to each transaction.

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 Mar 2025 and for the period then ended*

**INTEREST RATE RISK AS AT MAR 31, 2025**

*Unit: VND Million*

	Non interest bearing	Overdue			Current					Total
		Over 03 months	Up to 03 months	Up to 01 months	From 01 to 03 months	From 03 to 06 months	From 06 to 12 months	From 01 to 05 years	Over 05 years	
<b>Assets</b>										
Cash, gold, silver and gemstones	11,517,746	-	-	-	-	-	-	-	-	11,517,746
Balances with the SBV	13,043,069	-	-	-	-	-	-	-	-	13,043,069
Placements with and loans to other CIs	-	-	-	303,205,938	37,283,280	27,123,005	38,967,033	-	-	406,579,256
Trading securities (*)	-	-	-	3,211,458	-	-	-	-	-	3,211,458
Derivatives and other financial assets	-	-	-	-	-	-	-	-	-	-
Loans to customers (*)	113,576	27,971,187	23,735,068	462,455,208	482,021,925	550,153,052	167,688,574	84,605,903	1,714,749	1,800,459,242
Investment securities (*)	3,763,994	486,778	24,600	12,681,912	34,191,449	34,139,707	39,871,931	26,565,055	64,160,235	215,885,661
Capital contributions, long-term	4,078,418	-	-	-	-	-	-	-	-	4,078,418
Fixed assets	9,800,697	-	-	-	-	-	-	-	-	9,800,697
Other assets (*)	44,020,076	112,802	-	73,782	59,048	36,575	34,736	-	-	44,337,019
<b>Total assets</b>	<b>86,337,576</b>	<b>28,570,767</b>	<b>23,759,668</b>	<b>781,628,298</b>	<b>553,555,702</b>	<b>611,452,339</b>	<b>246,562,274</b>	<b>111,170,958</b>	<b>65,874,984</b>	<b>2,508,912,566</b>
<b>Liabilities</b>										
Borrowings from the Government and	-	-	-	110,637,497	26,553,664	1,383,506	-	-	-	138,574,667
Deposits and borrowings from other CIs	-	-	-	300,987,274	6,662,852	1,355,275	33,292	-	-	309,038,693
Gold and deposits from customers	-	-	-	709,344,255	275,615,795	243,816,149	376,726,624	15,564,791	159,840	1,621,227,454
Derivatives and other financial liabilities	-	-	-	532,504	-	-	-	-	-	532,504
Grants, trusted funds and borrowings where the Bank bears risks	-	-	-	-	-	2,115,411	-	-	-	2,115,411
Valuable papers issued	-	-	-	10,292,142	17,966,960	79,290,220	87,084,290	127,590	8,595,000	203,356,202
Other liabilities	41,036,298	-	-	-	-	-	-	-	-	41,036,298
<b>Total liabilities</b>	<b>41,036,298</b>	<b>-</b>	<b>-</b>	<b>1,131,793,672</b>	<b>326,799,271</b>	<b>327,960,561</b>	<b>463,844,206</b>	<b>15,692,381</b>	<b>8,754,840</b>	<b>2,315,881,229</b>
<b>Balance sheet net interest gap</b>	<b>45,301,278</b>	<b>28,570,767</b>	<b>23,759,668</b>	<b>(350,165,374)</b>	<b>226,756,431</b>	<b>283,491,778</b>	<b>(217,281,932)</b>	<b>95,478,577</b>	<b>57,120,144</b>	<b>193,031,337</b>

(\*) Excluding provision

## **25.2. Liquidity risk management policy disclosure**

Liquidity risk is defined as the risk that the Bank has difficulties in meeting obligations associated with its financial liabilities; or when the Bank has to mobilize funds at a higher cost compared to the average market cost to meet its payment obligations in line with the Bank's internal rules.

The Bank had issued regulations and procedures on liquidity management, including rules about managing liquidity gap through maturity, liquidity risk ratios, stress test scenarios and backup plans to proactively take measures when facing market volatility. To minimize liquidity risk, the Bank plans to diversify its funding sources, develops a fund management report system to calculate liquidity position on a daily basis, as well as prepares analysis and forecast report on future liquidity positions on a regular basis, setting liquidity risk appetite and capacity.

At regular ALCO Committee, ALCO Council meetings, fund balance and liquidity of the Bank is one of the key contents to be discussed. At Risk Management Committee, Risk Council meetings, the compliance with liquidity risk appetite and risk capacity is also reviewed and reported. Based on analysis and evaluation, Risk Management Committee/ALCO Council/Risk Council make recommendations to the Board of Directors and the Board of Management for future guidance to maintain the Bank's solvency in a safe and effective way.

In addition, the Bank also maintains a list of high liquid assets such as the Government bonds, which may be sold or under repurchased contracts with the SBV. It is not only a secondary reserve in liquidity stress circumstances (if any) but also a profitable investment.

The maturity of assets and liabilities represents the remaining time from the reporting date of the consolidated financial statements until the payment date regulated in the contract or terms of issuance.

The following assumptions and conditions have been adopted in the analysis of the Bank's maturity relating to its assets and liabilities:

- ▶ Cash, gold, silver and gemstones and balances with the SBV are classified into maturity up to one month;
- ▶ The maturity of placements and balances with and loans to other credit institutions; derivative financial instruments and other financial assets; loans to customers; investment securities; other assets; borrowings from the Government and the SBV; deposits and borrowings from other credit institutions; valuable papers issued; grants, trusted funds and borrowings where the Bank bears risks: is determined based on the terms and conditions on the contracts.



- ▶ The maturity of trading securities is calculated on the basis of the probable time to convert bonds into cash because this portfolio includes highly liquid bonds;
- ▶ The maturity of customers' deposit is calculated on the basis of customers' behaviours and forecasts about the changes in interest rates and other macro-economic factors ;
- ▶ The maturity date of capital contribution, long-term investments is classified as over five (05) years as these investments have no defined maturity;
- ▶ The maturity date of fixed assets is classified as over five (05) years .

Based on the Board of Management's approval of the annual business plan, the Asset & Liability Management Department in cooperation with relevant specialized departments makes analysis and forecasts on cash inflows/outflows of the system according to the approved plan; and also based on the actual daily capital fluctuations and utilization, the Bank makes decisions on appropriate management and monitoring of available funds.

Based on the projection of available capital, the Asset & Liability Management Department in cooperation with the Treasury Dealing Department manage the secondary reserve through the purchase of highly liquid valuable papers, which could be converted into cash on the secondary market. The Asset & Liability Management Department together with the Treasury Dealing Department may decide to sell valuable papers to the SBV on the open market, or to refinance loans when working capital is insufficient, ensuring the liquidity of the whole system.

Based on the SBV's regulations, the Asset & Liability Management Department in cooperation with the Treasury Dealing Department proposes the Bank's available fund management plan, ensuring the actual average balance of deposits in VND and foreign currencies at the SBV is not below the required level of compulsory reserve. Besides, the Bank also establishes credit limit with other banks and credit institutions for mutual support when needed. The Market Risk Management Department acts as an independent supervisor to ensure that the liquidity risks are managed in compliance with regulations, management processes, and liquidity risk appetite/capacity of the Bank.

The amount of available funds is determined based on data from the Core Sunshine system, interbank payment program CITAD, Asset-Liability Management software, information about large cash flows from business units. Therefore, the Bank can actively manage its daily liquidity risk.

The Bank's liquidity risk management activities are monitored strictly in compliance with the regulations of the SBV and the Bank's internal criteria for liquidity management for each major currency (such as VND, USD, EUR) for capital mobilization and loan portfolios.

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTD-HN**

**LIQUIDITY RISK AS AT 31 MAR 2025**

*Unit: VND Million*

	<b>Overdue</b>		<b>Current</b>					
	<b>Over 03 months</b>	<b>Up to 03 months</b>	<b>Up to 01 month</b>	<b>From 01 to 03 months</b>	<b>From 03 to 12 months</b>	<b>From 01 to 05 years</b>	<b>Over 05 years</b>	<b>Total</b>
<b>Assets</b>								
Cash, gold, silver and gemstones	-	-	11,517,746	-	-	-	-	11,517,746
Balances with the SBV	-	-	13,043,069	-	-	-	-	13,043,069
Placements with and loans to other credit institutions	-	-	339,645,783	37,283,280	29,650,193	-	-	406,579,256
Trading securities (*)	-	-	3,211,458	-	-	-	-	3,211,458
Derivatives and other financial assets	-	-	-	-	-	-	-	-
Loans to customers (*)	27,971,187	23,735,068	158,745,703	428,409,706	652,391,827	215,880,227	293,325,524	1,800,459,242
Investment securities (*)	486,778	24,600	16,446,004	34,191,449	74,011,638	26,565,055	64,160,137	215,885,661
Capital contributions, long-term investments	-	-	-	-	-	-	4,078,418	4,078,418
Fixed assets	-	-	-	-	-	-	9,800,697	9,800,697
Other assets (*)	112,802	-	1,455,356	3,797,540	5,765,700	1,885,993	31,319,628	44,337,019
<b>Total assets</b>	<b>28,570,767</b>	<b>23,759,668</b>	<b>544,065,119</b>	<b>503,681,975</b>	<b>761,819,358</b>	<b>244,331,275</b>	<b>402,684,404</b>	<b>2,508,912,566</b>
<b>Liabilities</b>								
Borrowings from the Government and the SBV	-	-	110,637,497	26,553,664	1,383,506	-	-	138,574,667
Deposits and borrowings from other CIs	-	-	300,987,274	6,662,852	1,388,567	-	-	309,038,693
Gold and deposits from customers	-	-	202,703,590	285,045,855	731,090,170	402,204,434	183,405	1,621,227,454
Derivatives and other financial liabilities	-	-	532,504	-	-	-	-	532,504
Grants, trusted funds and borrowings where the Bank bears risks	-	-	-	-	87,624	310,299	1,717,488	2,115,411
Valuable papers issued	-	-	10,292,142	15,516,960	126,692,490	127,590	50,727,020	203,356,202
Other liabilities	-	-	15,146,184	13,813,141	10,252,280	1,071,181	753,512	41,036,298
<b>Total liabilities</b>	<b>-</b>	<b>-</b>	<b>640,299,191</b>	<b>347,592,472</b>	<b>870,894,637</b>	<b>403,713,504</b>	<b>53,381,425</b>	<b>2,315,881,229</b>
<b>Balance sheet net liquidity gap</b>	<b>28,570,767</b>	<b>23,759,668</b>	<b>(96,234,072)</b>	<b>156,089,503</b>	<b>(109,075,279)</b>	<b>(159,382,229)</b>	<b>349,302,979</b>	<b>193,031,337</b>

(\*) Excluding provision

### **25.3. Currency risks**

Currency risk is the risk that the Bank's asset or value of an investment fluctuates due to changes in foreign exchange rates.

The Bank was incorporated and operates in Vietnam and its reporting currency is VND. The Bank's main transaction currency is VND, while a part of the Bank's asset-equity is in foreign currencies (USD, EUR, etc.). Thus, currency risk may arise.

*To prevent the risk of exchange rate fluctuations, the Bank has synchronously applied the following measures:*

Based on actual data collected, take into account the growth demand of affiliates and business orientations, the Asset – Liability Management ("ALM") Department and the Financial Planning & Management Department analyse, provide projections on cash inflows/outflows and propose the capital planning for each currency type to the Management Board, which is managed based on actual daily cash flows to ensure operational safety and effectiveness of the whole system.

The Bank's capital mobilization and lending activities are mainly in VND, with a small portion in USD, EUR, and other foreign currencies. According to the business plan of each period, the Bank has a currency position in its capital trading activities when conducting financial transactions in the market. The Bank sets position limits for USD and other foreign currencies converted to USD based on the Bank's internal risk appetite and relevant regulatory authorities' regulations. The Treasury Department at the Head Office centrally manages the foreign currency position at the Head Office.

Currency positions are managed on a daily basis and hedging strategies are used by the Bank to ensure that the positions of currencies are maintained within the established limits.

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
*As at 31 Mar 2025 and for the period then ended*

**Form B05a/TCTDHN**

**CURRENCY RISK AS AT 31 MAR 2025**

*Unit: VND*

	EUR equivalent	USD equivalent	VND	Other currencies equivalent	Gold equivalent	Total
<b>Assets</b>						
Cash, gold, silver and gemstones	260,919	1,523,128	9,508,317	9,387	197,302	11,499,053
Balances with the SBV	10,467	3,031,557	10,001,045	-	-	13,043,069
Placement with and loans to other credit institutions (*)	1,446,420	133,610,086	190,997,460	-	80,525,290	406,579,256
Trading securities (*)	-	-	3,211,458	-	-	3,211,458
Derivatives and other financial assets (*)	5,435	106,936	67,229,861	-	13,380	67,355,612
Loans to customers(*)	1,713,650	83,353,221	1,711,873,270	-	3,519,101	1,800,459,242
Investment securities (*)	-	-	215,614,261	-	271,400	215,885,661
Capital Contributions and long-term investments	-	-	4,078,418	-	-	4,078,418
Fixed assets and real estate for investment	31,157	-	9,691,355	-	78,185	9,800,697
Other assets (*)	226,955	1,118,458	42,874,274	-	117,332	44,337,019
<b>Total assets</b>	<b>3,695,003</b>	<b>222,743,386</b>	<b>2,265,079,719</b>	<b>9,387</b>	<b>84,721,990</b>	<b>2,576,249,485</b>
<b>Liabilities and Equities</b>						
Borrowings from the Government and the SBV	-	-	138,574,667	-	-	138,574,667
Deposits and borrowings from other CIs	306,133	41,210,871	188,127,465	-	79,394,224	309,038,693
Deposits from customers	2,633,723	100,950,282	1,514,361,526	-	3,281,923	1,621,227,454
Derivatives and other financial liabilities	491,377	66,912,171	213,907	-	270,661	67,888,116
Grants, trusted funds and borrowings where the Bank bears risks	127,098	1,507,297	384,256	-	96,760	2,115,411
Valuable papers issued	-	72	203,356,130	-	-	203,356,202
Other liabilities	1,169,391	1,867,836	37,852,793	-	146,278	41,036,298
Equity and reserves	-	-	153,982,172	-	-	153,982,172
<b>Total liabilities and equities</b>	<b>4,727,722</b>	<b>212,448,529</b>	<b>2,236,852,916</b>	<b>-</b>	<b>83,189,846</b>	<b>2,537,219,013</b>
<b>Banlance sheet currency position</b>	<b>(1,032,719)</b>	<b>10,294,857</b>	<b>28,226,803</b>	<b>9,387</b>	<b>1,532,144</b>	<b>39,030,472</b>
<b>Off-balance sheet currency position</b>	<b>(48,459)</b>	<b>(8,989,928)</b>	<b>(4,833,861)</b>	<b>-</b>	<b>(151,323)</b>	<b>(14,023,571)</b>
<b>Balance/Off-balance sheet currency position</b>	<b>(1,081,178)</b>	<b>1,304,929</b>	<b>23,392,942</b>	<b>9,387</b>	<b>1,380,821</b>	<b>25,006,901</b>

*(\*) Excluding provision*

**VIETNAM JOINT STOCK COMMERCIAL BANK FOR  
INDUSTRY AND TRADE**

**Form B05a/TCTDHN**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*As at 31 Mar 2025 and for the period then ended*

**EXCHANGE RATES OF CERTAIN FOREIGN CURRENCIES AT THE END OF THE PERIOD**

	<i>31/03/2025</i>	<i>31/12/2024</i>
	<i>VND</i>	<i>VND</i>
USD	25,580	25,498
EUR	27,691	26,563
GBP	33,102	32,024
CHF	29,035	28,235
JPY	171.42	163.05
SGD	19,069	18,727
CAD	17,832	17,747
AUD	16,003	15,853
NZD	14,548	14,349
THB	754.23	746.31
SEK	2,554	2,321
NOK	2,428	2,254
DKK	3,711	3,562
HKD	3,248	3,284
CNY	3,527	3,493
KRW	17.07	17.67
LAK	1.18	1.22
MYR	5,329	5,329
RCN	1,000	1,000
XAU	*	8,625,000

(\*) XAU: Not incurred as at 31/03/2025

*Hanoi, 29 April 2025*

**Prepared by**



**Tran Thi Thu Huong**

**Chief Accountant**



**Nguyen Hai Hung**

**General Director**



**Nguyen Tran Manh Trung**