


VIETNAM JOINT STOCK COMMERCIAL
BANK FOR INDUSTRY AND TRADE
VietinBank

SOCIAL REPUBLIC OF VIETNAM
Independence – Freedom – Happiness

To: Singapore Exchange (SGX)

(Issuing materials for seeking shareholders' opinion on 2015's cash dividend)

On 20th December 2016, The Board of Directors of Vietnam Joint Stock Commercial Bank for Industry and Trade (VietinBank) had issued Resolution No.684/NQ-HDQT-NHCT44 dated 20th December 2016 on the issuance of materials for seeking shareholders' opinion on 2015's cash dividend. Details as follows:

- Shareholders' voting paper
- The proposal to the General Meeting of Shareholders
- The draft Resolution of the General Meeting of Shareholders. 



SHAREHOLDER'S VOTING PAPER

Draft
Code

Shareholder/Representative's name:

Address:

ID No./Passport No./Business Registration Certificate No.:

Number of shares held (as at the record date of shareholders' list on 15th December 2016):

Number of voting shares held (equivalent to number of shares held):

Purpose for obtaining shareholders' opinion: Collect shareholder's written opinions on 2015's cash dividend of VietinBank at 7%.

Voting for the following contents (Check (X) on the box below)¹

Voting content	Approve	Disapprove	Abstain
Approval on 2015's cash dividend of VietinBank at 7%.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

The deadline for receiving the shareholders' voting paper is **17:00 PM on 30th December, 2016.**

Shareholders please send their voting paper to:

The Secretariat to the Board of Directors

Vietnam Joint Stock Commercial Bank for Industry and Trade

108 Tran Hung Dao Street, Hoan Kiem District, Ha Noi, Viet Nam.

(Shareholders may send their voting paper by fax to +844.39412637 or by email to investor@vietinbank.vn before sending the original by post).

....., dateDecember, 2016

Shareholder's name

(Signed, named and sealed)

On behalf of
THE BOARD OF DIRECTORS
CHAIRMAN



Nguyen Van Thang

¹ Voting methods:

- Valid voting paper is voting paper that only marks "X" in 01 box.
- Invalid voting paper is voting paper in the following cases: (i) marks "X" in 02 or more boxes, or when all 03 boxes are not marked "X"; (ii) no signatures for individual shareholders, no signature of authorized representative or legal representative for organizational shareholders; (iii) sent to the announced address but after the time limit specified by VietinBank; (iv) has been opened if sending by post and disclosed if sending by faxes or email.
- Unparticipated voting paper is voting paper that is not sent back to VietinBank.

**VIETNAM JOINT STOCK COMMERCIAL BANK
FOR INDUSTRY AND TRADE**

108 Tran Hung Dao Street, Hoan Kiem District, Ha Noi
Tel: 84.4.39421030, Fax: 84.4.39421032
Business Reg. No. 0100111948 granted for the 10th time
on 29/04/2014

SOCIAL REPUBLIC OF VIETNAM
Independence – Freedom - Happiness

Hanoi, December 20th, 2016

PROPOSAL TO THE GENERAL MEETING OF SHAREHOLDERS
On payment of cash dividend for the year 2015

Dear valued shareholders!

The Board of Directors of Vietnam Joint Stock Commercial Bank for Industry and Trade (VietinBank) would like to express our sincere thanks for your kind cooperation and support for the development of VietinBank so far.

The Board of Directors would like to report and propose to the General Shareholders' Meeting for approval on 2015's cash dividend as follows:

According to the Resolution of the 2016 Annual General Meeting of Shareholders (AGM) No.15/NQ-DHDCD dated 26th April 2016, the General Meeting of Shareholders has approved that the 2015 profit would not be distributed to help strengthen VietinBank's capital base and financial capability to serve its growth in accordance with the development strategy and to comply with capital adequacy ratios as stipulated by the State Bank of Vietnam and to be in line with international practice. In the same, the General Meeting of Shareholders has authorized the Board of Directors to propose to the competent State authorities as prescribed by the Law such 2015 profit distribution plan and seek for the General Meeting of Shareholders' written approval.

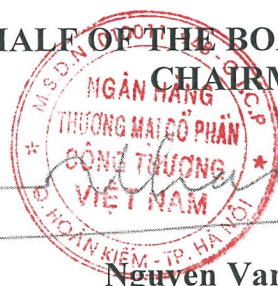
To implement the State Bank of Vietnam's instruction that requests VietinBank to pay 2015's dividend in cash, based on the Resolution No.14/NQ-DHDCD of 2015 AGM dated 14th April 2015, The Board of Directors would like to propose to the General Meeting of Shareholders for approval of 2015's dividend payment plan as follows:

- Form of dividend payment: in cash
- Distribution rate: 7%/par value of each share (VND 700 of cash dividend per share).

The Board of Directors look forward to your kind consideration and approval.

Thank you very much for your support.

ON BEHALF OF THE BOARD OF DIRECTORS
CHAIRMAN



Nguyen Van Thang
Nguyen Van Thang

**VIETNAM JOINT STOCK COMMERCIAL
BANK FOR INDUSTRY AND TRADE**

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Address: 108 Tran Hung Dao Str., Hoan Kiem Dist., Hanoi
Tel: 84.4.39421030; Fax: 84.4.39421032
Business Registration Certificate No. 0100111948 granted
for the 10th time on 29/04/2014

Hanoi, December 30th 2016



No: 16/NQ-DHDCD

DRAFT RESOLUTION
GENERAL MEETING OF SHAREHOLDERS
VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE


GENERAL MEETING OF SHAREHOLDERS
VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE

- Pursuant to the Law on Enterprises No. 68/2014/QH13 ratified by the National Assembly of the Socialist Republic of Vietnam on 26th November 2014;
- Pursuant to the Law on Credit Institutions No. 47/2010/QH12 ratified by the 12th National Assembly of Vietnam, 7th session dated 16th June 2010;
- Pursuant to the Decree No. 59/ND-CP dated 16th July 2009 of the Government on the Organization and Operation of Commercial Banks;
- Pursuant to the Charter on Organizational and Operational of Vietnam Joint Stock Commercial Bank for Industry and Trade;
- Pursuant to Minutes of shareholders voting result No. 16/BB-DHDCD on 30th December 2016 of the Vote counting panel on obtaining shareholders' written opinions on VietinBank's 2015 cash dividend payment.

RESOLVE:

Article 1. Approve the 2015 cash dividend of VietinBank at 7%.

Article 2. This resolution takes effect from 30th December 2016.

Article 3. The members of the Board of Directors, Supervisory Board and the Board of Management are responsible for the implementation of this Resolution and arrange for implementation in consistence with their functions and duties, in compliance with the provisions of the Law and the Charter on Organizational and Operational of Vietnam Joint Stock Commercial Bank for Industry and Trade. 

Recipients:

- As mentioned in Article 3;
- The State Bank of Vietnam (to report);
- The SSC, HOSE, VSD;
- VietinBank's website;
- Archive: Administration office, Secretariat to the Board of Directors, Treasury and Financial Planning Dept.

**ON BEHALF OF THE GENERAL
MEETING OF SHAREHOLDERS**
CHAIRMAN OF THE BOARD

Nguyen Van Thang