

## SHAREHOLDER'S VOTING PAPER

Draft  
Code

Shareholder/Representative's name: .....

Address: .....

ID No./Passport No./Business Registration Certificate No.: .....

Number of shares held (as at the record date of shareholders' list on 15<sup>th</sup> December 2016): .....

Number of voting shares held (equivalent to number of shares held): .....

**Purpose for obtaining shareholders' opinion:** Collect shareholder's written opinions on 2015's cash dividend of VietinBank at 7%.

**Voting for the following contents (Check (X) on the box below )<sup>1</sup>**

Voting content	Approve	Disapprove	Abstain
Approval on 2015's cash dividend of VietinBank at 7%.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

The deadline for receiving the shareholders' voting paper is **17:00 PM on 30<sup>th</sup> December, 2016.**

Shareholders please send their voting paper to:

**The Secretariat to the Board of Directors**

**Vietnam Joint Stock Commercial Bank for Industry and Trade**

**108 Tran Hung Dao Street, Hoan Kiem District, Ha Noi, Viet Nam.**

*(Shareholders may send their voting paper by fax to +844.39412637 or by email to investor@vietinbank.vn before sending the original by post).*

....., date .....December, 2016

**Shareholder's name**

*(Signed, named and sealed)*

On behalf of  
**THE BOARD OF DIRECTORS**  
**CHAIRMAN**



**Nguyen Van Thang**

<sup>1</sup> Voting methods:

- Valid voting paper is voting paper that only marks "X" in 01 box.
- Invalid voting paper is voting paper in the following cases: (i) marks "X" in 02 or more boxes, or when all 03 boxes are not marked "X"; (ii) no signatures for individual shareholders, no signature of authorized representative or legal representative for organizational shareholders; (iii) sent to the announced address but after the time limit specified by VietinBank; (iv) has been opened if sending by post and disclosed if sending by faxes or email.
- Unparticipated voting paper is voting paper that is not sent back to VietinBank.