

**VIETNAM JOINT STOCK COMMERCIAL
BANK FOR INDUSTRY AND TRADE****SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom – Happiness**108 Tran Hung Dao, Hoan Kiem, Hanoi
Tel: 024.39421030

Hanoi, April 2024

Business Registration Certificate No. 0100111948
13th revision dated January 8th 2024**PROPOSAL****APPROVAL OF THE 2023 PROFIT DISTRIBUTION PLAN****For the attention of: the General Meeting of Shareholders of Vietnam Joint Stock
Commercial Bank for Industry and Trade**

Pursuant to the current regulations of the State and written guidelines of the line ministries and agencies in finance and accounting;

Pursuant to the Charter on Organization and Operation of Vietnam Joint Stock Commercial Bank for Industry and Trade (VietinBank);

Pursuant to 2023 audited separate financial statements;

The Board of Directors would like to seek the approval from the Annual General Meeting of Shareholders of the 2023 profit distribution plan which is under ongoing submission to the competent State agencies for approval as below:

Unit: million VND

No.	Item	Formula	Amount
1	2023 Separate Profit after Tax		19,456,788
2	Adjustment due to the change in profit of previous year (*)		2,862
3	Undistributed profit	$(3)=(1)-(2)$	19,453,926
4	Appropriation to the Charter Capital Supplementary Reserve	$(4)=(3)*5\%$	972,696
5	Appropriation to Financial Reserve Fund	$(5)=(3)*10\%$	1,945,393
6	Appropriation to Bonus and Welfare Funds (**)		2,608,882
7	Remaining profit after appropriation to required funds and to Bonus and Welfare Funds	$(7)=(3)-(4)-(5)-(6)$	13,926,955
8	Stock dividend: according to the approval of the competent State agencies		13,926,955

() Accounting adjustment after the time of preparation of 2022 financial statements which has been reflected in the 2023 audited financial statements.*

*(**) Including Bonus Fund for Managers*

We would like to, hereby, request the General Meeting of Shareholders to authorize the Board of Directors of VietinBank:

- (i) To make decision on and implement the official plan for 2023 profit distribution according to the approval by the competent State agencies.
- (ii) To make decision on the amounts temporarily appropriated to funds in 2024 from the separate profit after tax of 2023 at the maximum rate according to current regulations.
- (iii) To make decision on the use of Bonus Fund for Managers annually for the purposes permissible in accordance with the law.

Looking forward to the approval of the General Meeting of Shareholders.

**PP. THE BOARD OF DIRECTORS
CHAIRMAN**

Tran Minh Binh