

**VIETNAM JOINT STOCK COMMERCIAL  
BANK FOR INDUSTRY AND TRADE**
**THE SOCIALIST REPUBLIC OF VIETNAM  
Independence - Freedom – Happiness**

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*Business Registration Certificate No. 0100111948 as  
amended the 10<sup>th</sup> time on April 29, 2014*

*Hanoi, 14<sup>th</sup> April 2017*

**PROPOSAL  
ON APPROVAL OF PROFIT DISTRIBUTION PLAN FOR 2016**

*Pursuant to Decree 57/2012/ND-CP dated July 20, 2012 of the Government on financial regime applicable to credit institutions and branches of foreign banks;*

*Pursuant to Circular 05/2013/TT-BTC dated January 9, 2013 of the Ministry of Finance on guidance on financial regime applicable to credit institutions and branches of foreign banks;*

*Pursuant to other relevant regulations and guidance of the State and Ministries and Agencies in finance and accounting sector;*

*Pursuant to the Charter on Organization and Operation of Vietnam Joint Stock Commercial Bank for Industry and Trade;*

*Pursuant to the Resolution No. 15/NQ-DHDCD dated April 26, 2016 of the Annual General Meeting of Shareholders of VietinBank;*

*Pursuant to the 2016 audited financial reports of Vietnam Joint Stock Commercial Bank for Industry and Trade;*

The Board of Directors respectfully request for the General Meeting of Shareholders' approval of the 2016 profit distribution plan as below:

*In VND million*

<b>No.</b>	<b>Item</b>	<b>Amount</b>
1	Profit after Tax in 2016 (Separate)	6,689,924
2	Appropriation to the Chartered Capital Supplementary Reserve (5%) [(1) x 5%]	334,496
3	Appropriation to Financial Reserve (10%) [(1) x 10%]	668,992
4	Appropriation to Bonus and Welfare Fund	1,412,266
5	2016 dividend distribution in cash (chartered capital x 7%)	2,606,383
6	Remaining profit after appropriation to reserves and payment of dividend [(1) - (2) - (3) - (4) - (5)]	1,667,787

Respectfully submit to the General Meeting of Shareholders for approval!

**ON BEHALF OF THE BOARD OF DIRECTORS  
CHAIRMAN**

**Nguyen Van Thang**